

HBL

ASSET MANAGEMENT LTD.

إيسيت مینجمنٹ لمیٹڈ

AMC Rating : AM2+ by JCR-VIS

FUND MANAGER'S REPORT

October 2018

This report has been prepared in line with
MUFAP's recommended format.

ECONOMIC REVIEW

Pakistan's economic indicators reflect changes in direction with slight reduction in trade imbalances, slowdown in LSM growth and rising inflationary pressures. It seems that policy steps to curb imports have started to bear fruits with obvious cost of growth slowdown. However, these changes coincided with a positive news flow of USD 6bn support package from Saudi Arabia in the form of deferred oil payments, foreign aid and loans.

CPI inflation for Oct-18 clocked in at 7.0% YoY while MoM inflation increased by whopping 250 bps. Steep rise in inflation was driven by increase in Gas pricing index (+105% MoM and YoY). Core CPI, a better indicator of underlying inflationary pressures, clocked in at 8.2% YoY (highest since Jul-14). LSM witnessed a decline of 3.3% YoY during Aug-18 mainly due to slowdown in production of Non Metallic Mineral Products (-14%) and Coke & Petroleum Products (-14%). Current account deficit (CAD) normalized to USD 952mn in Sep-18 compared to USD 592mn in Aug-18, largely due to seasonal slowdown in remittances (down 29% MoM) post Eid. Trade data (SBP) for Sep-18 was encouraging with 5% decline in imports while exports posted 2% growth. However, with sustained CAD and limited financial flows, foreign exchange reserves dropped to USD 14.3bn (down 4% MoM) while SBP reserves depleted to USD 7.8bn.

We expect macroeconomic challenges would persist for the near term as results of policy steps in FY19TD (9.4% PKR depreciation, 200bps interest rate increase, and reduction in gas and power subsidies) will be reflected in numbers with a lag. Moreover, we believe that after getting balance of payments funding (via China and IMF) Government will gear up for administrative steps towards tougher structural reforms (taxation, privatization and curtailment of losses in PSEs) so that economic issues are addressed for a sustainable term.

MONEY MARKET REVIEW

During the month of October-18, SBP conducted two T-bill auctions with a cumulative target of PKR 3,950bn against maturity of PKR 4,254bn. The total accepted amount was PKR 3,168.8bn out of which PKR 3,168.3bn was for 3M tenor (excluding non-competitive bids). The cut-off yields increased by 105bps to 8.80% for the 3M tenor while it increased by 100bps to 8.85% for the 6M tenor after interest rate hike of 100bps in Sep-18 MPS. SBP conducted Fixed PIB auction on 17-Oct-18 with a target of PKR50bn against maturity of PKR 33bn. Cumulative participation of PKR 7.3bn was received in 3Y, 5Y and 10Y tenors. On the same day the government conducted the floating PIB Auction with a target of PKR 150bn where cumulative participation of PKR 93.4bn was received. Government rejected all the bids and scrapped both auctions (fixed and floating) as market participants eyed further interest rate increase.

In the last week of the month, Government mopped up PKR 1,024bn at 8.45% p.a through Open Market Operations. During the month, yield curve steeped substantially, reflecting expectations of further interest rate increase, with longer tenor yields (more than one year) increasing by 110-183 bps while shorter tenor instrument yields increased by 28-121bps.

Going forward, due to macroeconomic risks (particularly twin deficits) and rising core inflation we expect interest rate to increase by another 50-100 bps in current calendar year.

EQUITY MARKET REVIEW

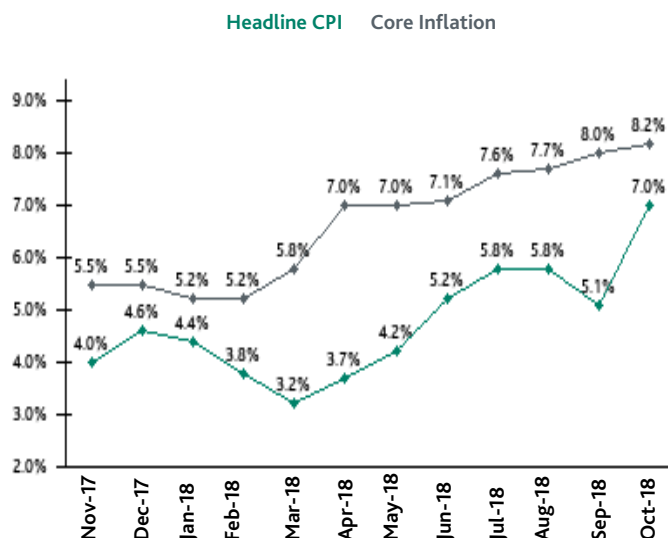
Pakistan Equity Market gained 1.6% during Oct-18 with the benchmark KSE100 Index closing at 41,649pts (+651pts MoM). The strong performance was led by clarity on external financing where the Government secured bailout package from Saudi Arabia and expectations of further foreign flows from China and IMF as Government is set to begin meetings in early November.

Strong performance by the Fertilizer, Power and E&P sectors drove the markets return where they added 312pts, 190pts and 166pts respectively to the index. The Fertilizer sector was buoyed by 7.1% and 10.6% return in ENGRO and DAWH on the back of strong results, dividend announcement and recent underperformance. Meanwhile HUBC (7.1%) and OGDC (6.4%) led the momentum in the Power and E&P as the market looked for hedge against PKR depreciation and rising interest rates. During the outgoing month, banks caused an attrition of 194pts to the index where HBL declined 4.1% as poor 9MCY18 results continued to limit stock price performance.

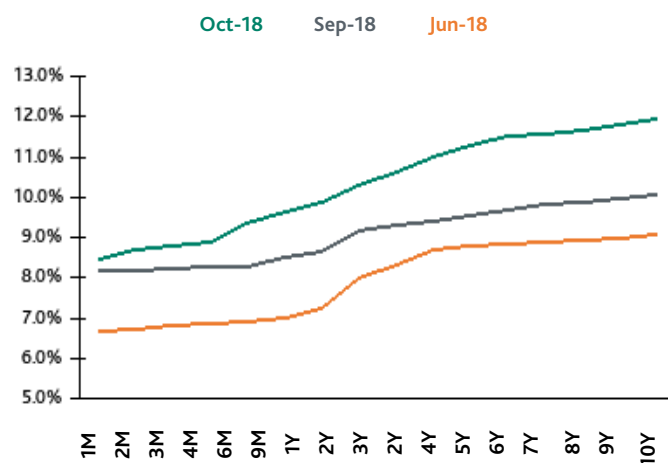
During the month, foreigners continued to remain net sellers in the market divesting equities worth USD86mn. Looking ahead, MSCI rebalancing will be a key determinant of foreign investors activity where LUCK and UBL may be removed from the MSCI EM large cap index.

The market is expected to consolidate in the near term with the possibility of an interest rate hike, MSCI rebalancing and clarity on the quantum and conditions of the IMF program. We believe that market performance will be driven by index heavyweights as weak macros favor their earnings. Thus, we maintain our focus on "bottom-up" strategy and stocks with strong earnings potential.

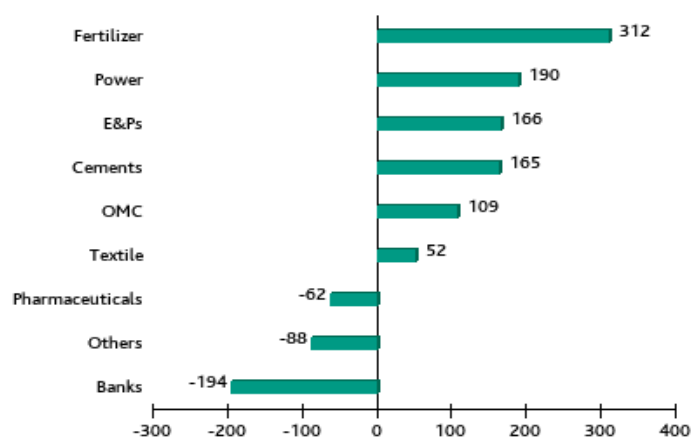
INFLATION TREND



YIELD CURVE



POINTS CONTRIBUTION TO KSE-100 INDEX





Conventional Funds

INVESTMENT OBJECTIVE

The objective of the Fund is to seek high liquidity and comparative return for investors by investing in low risk securities of shorter duration and maturity.

FUND MANAGER'S COMMENTS

The fund earned an annualized return of 7.30% against the benchmark return of 7.50%. During the month, the fund size decreased to PKR 7,476mn compared to PKR 8,729mn in September 2018. The fund increased its exposure in T-Bills to 90.28% of total assets compared to no exposure during last month. Exposure in bank accounts reduced as the rates offered by Commercial Banks due to quarter end deposit pressures were withdrawn. Weighted average time to maturity of the fund increased to 61 days from 1 day in September 2018.

Going forward, we will reduce exposure in T-Bills before MPS in order to avoid loss in case of any change in Policy Rate. Moreover, we intend to increase exposure in short term placements and bank deposits where available to augment the funds return.

FUND INFORMATION

Net Assets (PKR in mln)	7,476
Net Assets excluding Fund of Funds (PKR in mln)	7,476
NAV	104.3569
Launch Date	14-Jul-2010
Management Fee	10% of gross earning with floor of 0.75% & cap of 1% of the avg. daily Net Asset of the Scheme
Expense Ratio with Levies	0.45%
Expense Ratio without Levies	0.34%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	Deloitte Yousuf Adil Pakistan
Benchmark	70% three (3) months PKRV rates + 30% three (3) months average deposit rate of three (3) AA rated scheduled Bank as selected by MUFAP.
Type	Open End
Category	Money Market Scheme
Front end Load	NIL
Back end Load	NIL
AMC Rating	AM2+ (JCR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM [Same day redemption 09:30AM]
Price Mechanism	Backward Pricing
Fund Stability Rating	AA(f) (JCR VIS) 05-Jan-17
Leverage	NIL
Risk	Low
Weighted Average Maturity (Days)	61

INVESTMENT COMMITTEE

Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Faizan Saleem	Head of Fixed Income
Wamiq Sakrani	Specialist-Fixed Income
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

ASSET ALLOCATION (% of Total Assets)

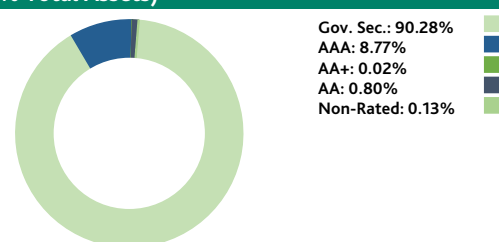
	Oct-18	Sep-18
Cash	1.69%	99.52%
T-Bills	90.28%	0.00%
Placement with Banks & DFI	7.94%	0.00%
Others Including Receivables	0.09%	0.48%
Total Including Fund of Funds	100.00%	100.00%
Total Excluding Fund of Funds	100.00%	100.00%

FUND RETURNS*

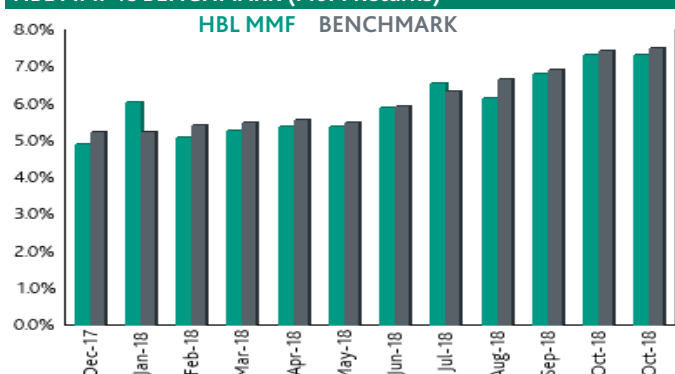
	HBL MMF	BENCHMARK
Annualized Return Since Inception	11.14%	7.37%
Year to Date Annualized Return	6.75%	6.84%
Calendar Year to Date Annualized Return	6.06%	6.06%
1 Month Annualized Return	7.30%	7.50%
3 Month Annualized Return	6.78%	7.02%
6 Month Annualized Return	6.33%	6.48%
1 Year Annualized Return	5.90%	5.91%
3 Years Annualized Return	6.10%	5.54%
5 Years Annualized Return	7.67%	6.34%

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)

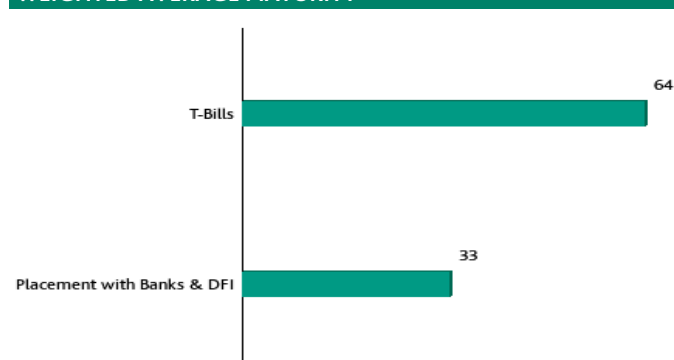
ASSET QUALITY (% Total Assets)



HBL MMF vs BENCHMARK (MoM Returns)



WEIGHTED AVERAGE MATURITY



Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

INVESTMENT OBJECTIVE

The investment objective of the Fund is to provide competitive returns to its investors through active investments in low risk portfolio of short duration, while maintaining high liquidity. The Fund will aim to maximize returns through efficient utilization of investment and liquidity management tools.

FUND MANAGER'S COMMENTS

The fund earned an annualized return of 7.47% against the benchmark return of 7.50%. The fund under-performed the benchmark return by 3 bps as nearly one third of the fund was placed in bank deposits to provide a hedge against any potential downside in the fund return emerging from any uptick in inflation and subsequent adjustment in secondary market yields. Furthermore, the weighted average days to maturity of the fund is capped at 60 days. The fund increased its exposure in T-bills to 56.41% of total assets compared to 0% in the last month as the rates offered by banks for quarter end matured. Investment in short term Commercial Paper remained stagnant at 5.33% of total assets. At the end of the month, weighted average time to maturity of the fund increased to 45 days from 9 days in September 2018.

Going forward, we expect the returns to remain competitive with the peers as we have ample amount in cash to avoid volatility arising due to the increase in secondary market yields.

FUND INFORMATION

Net Assets (PKR in mln)	12,691
Net Assets excluding Fund of Funds (PKR in mln)	12,523
NAV	103.1176
Launch Date	13-Dec-2010
Management Fee	7.5% of gross return subject to a floor of 0.50% and a cap of 1% of average annual Net Assets
Expense Ratio with Levies	0.37%
Expense Ratio without Levies	0.27%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	BDO Ebrahim & Co. Chartered Accountants
Benchmark	70% three (3) months PKRV rates + 30% three (3) months average deposit rate of three (3) AA rated scheduled Bank as selected by MUFAP.
Type	Open End
Category	Money Market Scheme
Front end Load	Upto 1.00%
Back end Load	NIL
AMC Rating	AM2+ (JCR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM [Same day redemption 09:30AM]
Price Mechanism	Backward Pricing
Fund Stability Rating	AA(f) (JCR VIS) 05-Jan-17
Leverage	NIL
Risk	Low
Weighted Average Maturity (Days)	46

INVESTMENT COMMITTEE

Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Faizan Saleem	Head of Fixed Income
Wamiq Sakrani	Specialist-Fixed Income
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

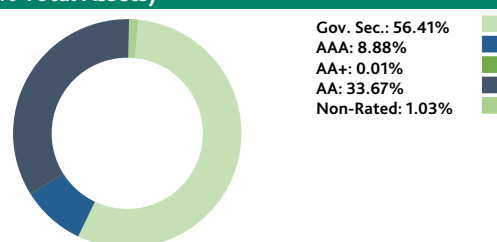
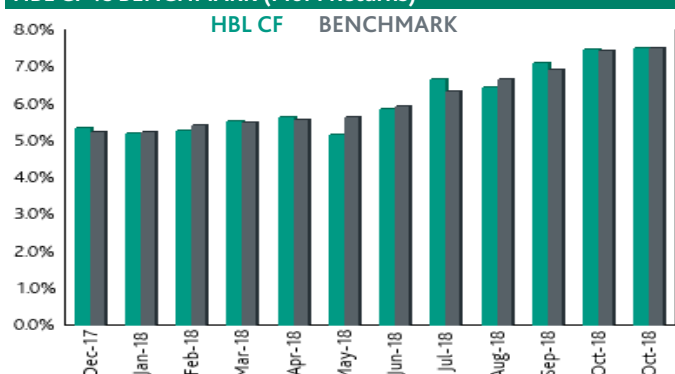
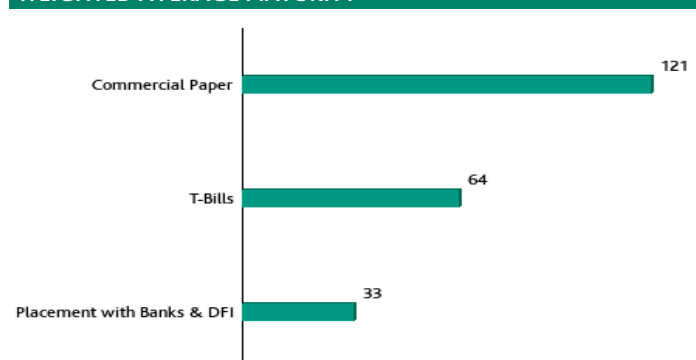
ASSET ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Cash	29.45%	94.18%
T-Bills	56.41%	0.00%
Commercial Paper	5.33%	5.33%
Placement with Banks & DFI	8.63%	0.00%
Others Including Receivables	0.18%	0.49%
Total Including Fund of Funds	100.00%	100.00%
Total Excluding Fund of Funds	98.68%	98.63%

FUND RETURNS*

	HBL CF	BENCHMARK
Annualized Return Since Inception	11.42%	6.83%
Year to Date Annualized Return	6.97%	6.84%
Calendar Year to Date Annualized Return	6.15%	6.06%
1 Month Annualized Return	7.47%	7.50%
3 Month Annualized Return	7.03%	7.02%
6 Month Annualized Return	6.51%	6.48%
1 Year Annualized Return	6.05%	5.91%
3 Years Annualized Return	6.70%	5.25%
5 Years Annualized Return	8.66%	5.81%

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)

ASSET QUALITY (% Total Assets)**HBL CF vs BENCHMARK (MoM Returns)****WEIGHTED AVERAGE MATURITY**

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

INVESTMENT OBJECTIVE

The objective of the Fund is to provide a stable stream of income with moderate level of risk by investing in fixed income securities.

FUND MANAGER'S COMMENTS

The fund posted an annualized return of 10.22% against the benchmark return of 9.44% showing an out-performance of 78 bps. Returns were improved on MoM basis (6.29% return in September 18) due to unrealized capital gains on TFCs / Sukuk along with higher accrual income from corporate bonds portfolio. Fund size increased by 11.12% to close at PKR 2,138 million compared to PKR 1,924 million in September 2018. The increased AUM diluted the total TFC exposure which was recorded at 44.83% (down 4.57%) of total assets compared to 49.40% during previous month. Moreover, exposure in spread transaction and bank deposits increased to 5.00% and 46.82% of total assets compared to 0.30% and 36.61% in last month. Weighted average time to maturity of the fund reduced to 854 days against 951 days in September 18.

Going forward, we will continue to maintain exposures in KIBOR lined Corporate Bonds to provide market competitive returns while generating alpha through spread transactions and bank deposits placed at higher profit rates.

FUND INFORMATION

Net Assets (PKR in mln)	2,138
Net Assets excluding Fund of Funds (PKR in mln)	2,072
NAV	108.2556
Launch Date	17-Mar-2007
Management Fee	12.5% of gross earning with floor of 1.25% & cap of 1.50% of the avg. daily Net Asset of the scheme
Expense Ratio with Levies	0.71%
Expense Ratio without Levies	0.58%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	Deloitte Yousuf Adil Pakistan
Benchmark	Six (6) months KIBOR average
Type	Open End
Category	Income Scheme
Front end Load	Upto 1.50%
Back end Load	NIL
AMC Rating	AM2+ (JCR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Fund Stability Rating	A(f) (JCR VIS) 01-Nov-2017
Leverage	NIL
Risk	Moderate
Weighted Average Maturity (Days)	854

ASSET ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Cash	46.82%	36.61%
Spread Transaction	5.00%	0.30%
TFCs / Sukuks	44.83%	49.40%
Others Including Receivables	3.35%	13.69%
Total Including Fund of Funds	100.00%	100.00%
Total Excluding Fund of Funds	96.92%	96.61%

FUND RETURNS*

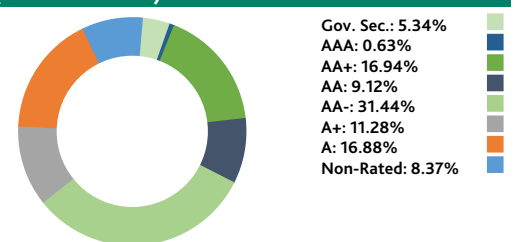
	HBL IF	BENCHMARK
Annualized Return Since Inception	14.53%	10.00%
Year to Date Annualized Return	6.92%	8.25%
Calendar Year to Date Annualized Return	6.14%	7.23%
1 Month Annualized Return	10.22%	9.44%
3 Month Annualized Return	7.77%	8.48%
6 Month Annualized Return	6.67%	7.76%
1 Year Annualized Return	5.90%	7.06%
3 Years Annualized Return	5.30%	6.48%
5 Years Annualized Return	8.76%	7.49%

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)

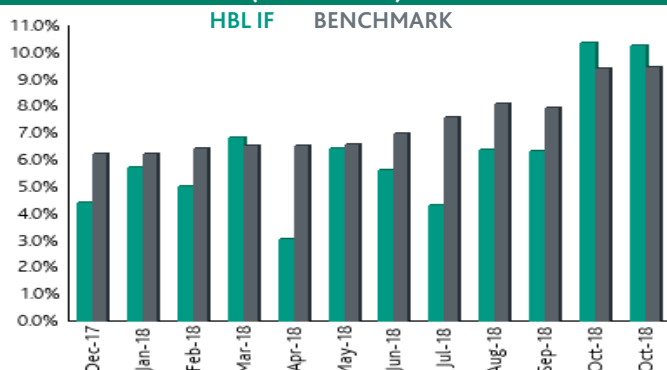
INVESTMENT COMMITTEE

Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Faizan Saleem	Head of Fixed Income
Wamiq Sakrani	Specialist-Fixed Income
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

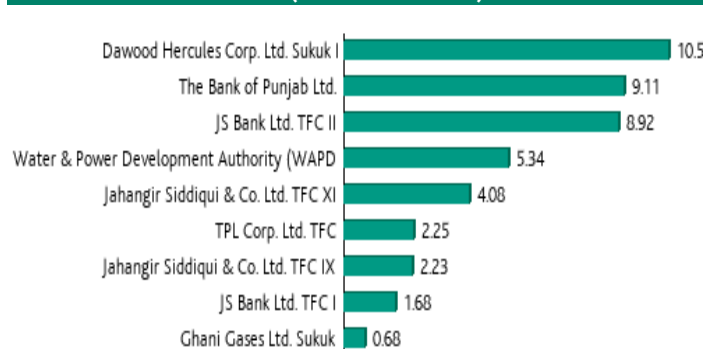
ASSET QUALITY (% Total Assets)



HBL IF vs BENCHMARK (MoM Returns)



TOP TEN HOLDINGS TFCs (% of Total Assets)



The scheme holds certain non-compliant investments. Before making any investment decision, investors should review non-compliant disclosure sheet and latest financial statements.

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

INVESTMENT OBJECTIVE

The investment objective of the Fund is to provide consistent returns to its investors through active investments in a blend of short, medium and long term securities issued and / or guaranteed by Government of Pakistan. The Fund will aim to provide superior risk adjusted returns through active duration and liquidity management tools.

FUND MANAGER'S COMMENTS

The Fund earned an annualized return of 7.87% compared to benchmark return of 9.00%, depicting an under-performance of 1.13%. Fund under-performed the benchmark as the yields in the secondary market remained sticky and minimal trading activity was witnessed. HBL Government Securities Fund(GSF) maintained 70% of net assets in Government Securities (on monthly average basis) to comply with the regulatory requirements. The fund maintained an exposure of 7.70%, 60.12% and 30.63% in Commercial Paper, Bank Deposits and T-bills against 9.17%, 87.09% and 0.91% respectively in last month. The WAM of the portfolio increased to 44 days from 18 day in September 2018.

Going ahead, we will continue to manage the fund actively while having minimum exposure in T-bills to comply with the regulatory requirements.

FUND INFORMATION

Net Assets (PKR in mln)	436
Net Assets excluding Fund of Funds (PKR in mln)	436
NAV	108.3301
Launch Date	23-Jul-2010
Management Fee	12.5% of Gross Earning with floor of 1% & cap of 1.25% of the avg. daily Net Assets of the Fund
Expense Ratio with Levies	0.72%
Expense Ratio without Levies	0.59%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	BDO Ebrahim & Co. Chartered Accountants
Benchmark	Six (6) months PKRV rates
Type	Open End
Category	Sovereign Income Scheme
Front end Load	Upto 2.00%
Back end Load	NIL
AMC Rating	AM2+ (JCR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Fund Stability Rating	A+(f)(JCR VIS) 15-Jan-2018
Leverage	NIL
Risk	Moderate
Weighted Average Maturity (Days)	44

ASSET ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Cash	60.12%	87.09%
MTS / Spread Transaction	0.71%	1.82%
T-Bills	30.63%	0.91%
Commercial Paper	7.70%	9.17%
Others Including Receivables	0.84%	1.00%
Total Including Fund of Funds	100.00%	100.00%
Total Excluding Fund of Funds	100.00%	100.00%

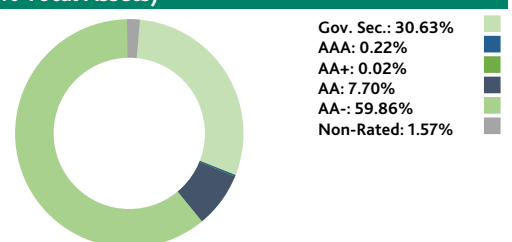
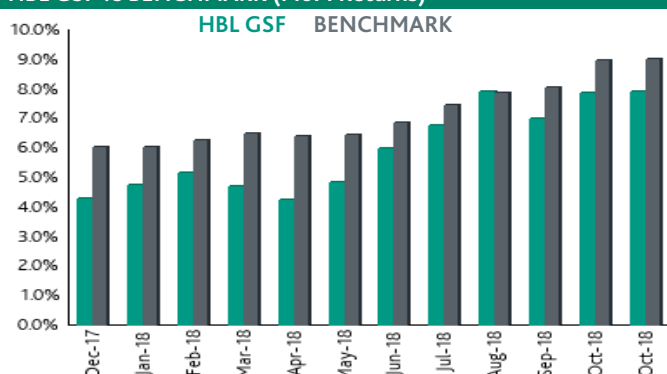
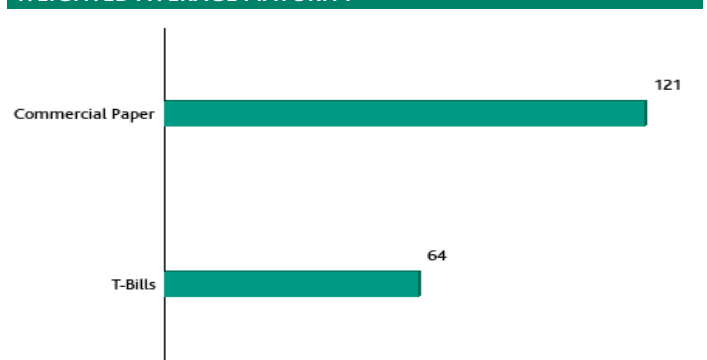
FUND RETURNS*

	HBL GSF	BENCHMARK
Annualized Return Since Inception	12.31%	8.89%
Year to Date Annualized Return	7.46%	8.07%
Calendar Year to Date Annualized Return	6.04%	7.07%
1 Month Annualized Return	7.87%	9.00%
3 Month Annualized Return	7.65%	8.30%
6 Month Annualized Return	6.82%	7.59%
1 Year Annualized Return	5.81%	6.90%
3 Years Annualized Return	6.25%	6.28%
5 Years Annualized Return	8.93%	7.27%

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)

INVESTMENT COMMITTEE

Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Faizan Saleem	Head of Fixed Income
Wamiq Sakrani	Specialist-Fixed Income
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

ASSET QUALITY (% Total Assets)**HBL GSF vs BENCHMARK (MoM Returns)****WEIGHTED AVERAGE MATURITY**

The scheme holds certain non-compliant investments. Before making any investment decision, investors should review non-compliant disclosure sheet and latest financial statements.

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

INVESTMENT OBJECTIVE

The objective of the Fund is to provide long-term capital growth and income by investing in multiple asset classes such as equity, equity-related instruments, fixed-income securities, continuous funding system, derivatives, money market instruments, etc.

FUND MANAGER'S COMMENTS

The fund posted a return of 1.84% during the month an outperformance of 51 bps compared to the benchmark return of 1.33%. The month of October witnessed a strong pullback in the market as investor's sentiments turned bullish, KSE 100 index increased 651 points depicting a 1.6% MoM return compared to a negative return of 1.8% in the previous month. The recovery in the market was observed mainly on Saudi's announcement of USD 6bn bailout package for Pakistan, including immediate USD 3bn balance of payment support along with USD 3bn of oil deferred payment facility - extendable up to 3 years.

Major contribution in market performance was led by the Fertilizer sector (+293pts; +5.8% return) as fertilizer manufacturers passed on the impact of recent gas tariff hike. Power Generation (+164pts; +5.0% return) owing to currency depreciation. The Cements sector followed (+124pts; +4.6% return) as cement prices gets stable in both south & north region. Index-heavy weight banking sector (-160pts; -1.8% return) contributed negatively during the month primarily due to poor performance of large banks owing to poor results and continued foreign selling. Foreign selling continued for another month as foreigners offloaded USD 86mn in Oct-18 vs. USD 58mn in the previous month. On the local front, Companies, Mutual Funds and Insurance Companies remained notable net buyers with a net buy of USD 33mn, USD 21mn and USD 13mn, respectively. During the month equity exposure was maintained, the notable change was the increase in Power Generation & Distribution sector and Fertilizers. The fund was invested in equities up to 54.37%.

We expect market to consolidate in the short term and believe that it has already seen the bottom. Key events to watch out for are 1) PMs' visit to China 2) Meetings with the IMF 3) Monetary Policy announcement. We are constantly monitoring the developments that are taking place both on the economic and geo-political fronts and are aligning our portfolios accordingly and at the same time focusing on companies with strong earnings prospects.

FUND INFORMATION

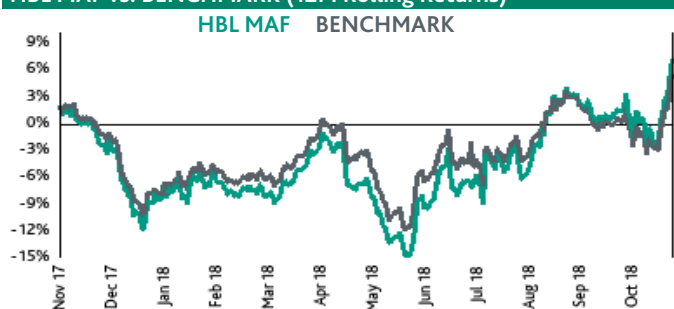
Net Assets (PKR in mln)	306
NAV	106.0929
Launch Date	17-Dec-2007
Management Fee	2.00% p.a.
Expense Ratio with Levies	1.13%
Expense Ratio without Levies	0.98%
Selling & Marketing expense	0.05%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	Deloitte Yousuf Adil Pakistan
Benchmark	Weighted average daily return of KSE-100 and 6M average PKRV rates based on the actual proportion of investment in Equity and Fixed Income/Money Market component
Type	Open End
Category	Balanced Scheme
Front end Load	Upto 2.00%
Back end Load	NIL
AMC Rating	AM2+ (ICR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	Moderate to High

INVESTMENT COMMITTEE

Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Jawad Naeem	Specialist - Equity
Adeel Abdul Wahab	Specialist - Equity
Faizan Saleem	Head of Fixed Income
Wamiq Sakrani	Specialist-Fixed Income
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

TOP TEN TFCs/SUKUKS HOLDINGS (% of Total Assets)

The Bank of Punjab Ltd.	8.33
Dawood Hercules Corp. Ltd. Sukuk II	1.56

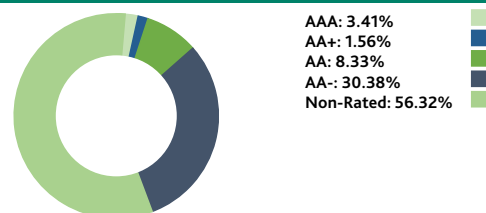
HBL MAF vs. BENCHMARK (12M Rolling Returns)

The scheme holds certain non-compliant investments. Before making any investment decision, investors should review non-compliant disclosure sheet and latest financial statements.

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

ASSET ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Cash	33.79%	33.87%
Stock / Equities	54.37%	53.99%
TFCs / Sukuks	9.89%	9.83%
Others Including Receivables	1.95%	2.31%

ASSET QUALITY (% Total Assets)**FUND RETURNS***

	HBL MAF	BENCHMARK
Cumulative Return Since Inception	197.67%	153.67%
Year to Date Return (Cumulative)	0.99%	0.74%
Calendar Year to Date Return (Cumulative)	5.81%	4.12%
1 Month Cumulative Return	1.84%	1.33%
3 Month Cumulative Return	-0.30%	-0.64%
6 Month Cumulative Return	-1.95%	-3.46%
1 Year Cumulative Return	7.34%	5.64%
3 Year Cumulative Return	16.93%	19.84%
5 Year Cumulative Return	49.95%	56.78%
Standard Deviation**	8.02%	7.69%

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)
**Calculated on 12Month trailing data.

SECTOR ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Commercial Banks	15.41%	15.23%
Oil & Gas Exploration Companies	13.87%	13.78%
Fertilizer	7.10%	6.54%
Power Generation & Distribution	3.98%	3.61%
Cement	3.82%	4.01%
Others	10.19%	10.81%

TOP TEN HOLDINGS (% of Total Assets)

Oil & Gas Development Co Ltd	4.10
Pakistan Petroleum Ltd	4.01
Mari Petroleum Company Ltd	3.44
Engro Corporation Ltd	3.40
Habib Bank Ltd	3.37
United Bank Limited	2.94
MCB Bank Ltd	2.83
Hub Power Company Ltd	2.67
Pakistan Oilfields Ltd	2.32
Bank Al-Falah Ltd	1.99

INVESTMENT OBJECTIVE

The objective of the Fund is to provide long-term capital growth by investing primarily in a diversified pool of equities and equity-related instruments.

FUND MANAGER'S COMMENTS

The fund posted a return of 2.39% during the month an outperformance of 57 bps compared to the benchmark return of 1.82%. The month of October witnessed a strong pullback in the market as investor's sentiments turned bullish, KSE 100 index increased 651 points depicting a 1.6% MoM return compared to a negative return of 1.8% in the previous month. The recovery in the market was observed mainly on Saudi's announcement of USD 6bn bailout package for Pakistan, including immediate USD 3bn balance of payment support along with USD 3bn of oil deferred payment facility - extendable up to 3 years.

Major contribution in market performance was led by the Fertilizer sector (+293pts; +5.8% return) as fertilizer manufacturers passed on the impact of recent gas tariff hike. Power Generation (+164pts; +5.0% return) owing to currency depreciation. The Cements sector followed (+124pts; +4.6% return) as cement prices gets stable in both south & north region. Index-heavy weight banking sector (-160pts; -1.8% return) contributed negatively during the month primarily due to poor performance of large banks owing to poor results and continued foreign selling. Foreign selling continued for another month as foreigners offloaded USD 86mn in Oct-18 vs. USD 58mn in the previous month. On the local front, Companies, Mutual Funds and Insurance Companies remained notable net buyers with a net buy of USD 33mn, USD 21mn and USD 13mn, respectively. During the month equity exposure was maintained, the notable change was the increase in Power Generation & Distribution sector and decrease in exposure in Oil & Gas Exploration and Oil & Gas Marketing companies. The fund was invested in equities up to 86.49%.

We expect market to consolidate in the short term and believe that it has already seen the bottom. Key events to watch out for are 1) PMs' visit to China 2) Meetings with the IMF 3) Monetary Policy announcement. We are constantly monitoring the developments that are taking place both on the economic and geo-political fronts and are aligning our portfolios accordingly and at the same time focusing on companies with strong earnings prospects.

FUND INFORMATION

Net Assets (PKR in mln)	6,212
Net Assets excluding Fund of Funds (PKR in mln)	5,918
NAV	108.3050
Launch Date	31-Aug-2007
Management Fee	2.00% p.a.
Expense Ratio with Levies	1.16%
Expense Ratio without Levies	1.01%
Selling & Marketing expense	0.13%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	Deloitte Yousuf Adil Pakistan
Benchmark	KSE-30 (Total Return Index)
Type	Open End
Category	Equity Scheme
Front end Load	Upto 2.50%
Back end Load	NIL
AMC Rating	AM2+ (JCR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High

ASSET ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Cash	12.42%	11.58%
Stock / Equities	86.49%	87.21%
Others Including Receivables	1.09%	1.21%
Total Including Fund of Funds	100.00%	100.00%
Total Excluding Fund of Funds	95.27%	95.25%

SECTOR ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Commercial Banks	28.16%	27.69%
Oil & Gas Exploration Companies	19.79%	20.73%
Fertilizer	9.41%	9.24%
Power Generation & Distribution	6.49%	5.66%
Oil & Gas Marketing Companies	5.33%	6.72%
Others	17.31%	17.16%

INVESTMENT COMMITTEE

Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Jawad Naeem	Specialist - Equity
Adeel Abdul Wahab	Specialist - Equity
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

FUND RETURNS*

	HBL SF	BENCHMARK
Cumulative Return Since Inception	211.29%	242.92%
Year to Date Return (Cumulative)	1.16%	-0.14%
Calendar Year to Date Return (Cumulative)	6.18%	4.15%
1 Month Cumulative Return	2.39%	1.82%
3 Month Cumulative Return	-0.98%	-3.18%
6 Month Cumulative Return	-4.27%	-7.48%
1 Year Cumulative Return	7.73%	6.41%
3 Year Cumulative Return	13.15%	19.69%
5 Year Cumulative Return	51.81%	80.04%
Standard Deviation**	11.97%	14.10%

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)
 **Calculated on 12Month trailing data.

HBL SF vs. BENCHMARK (12M Rolling Returns)**TOP TEN HOLDINGS (% of Total Assets)**

United Bank Limited	6.03
Oil & Gas Development Co Ltd	5.70
Pakistan Petroleum Ltd	5.66
Habib Bank Ltd	5.63
Engro Corporation Ltd	5.34
Hub Power Company Ltd	5.16
Mari Petroleum Company Ltd	4.92
MCB Bank Ltd	4.65
Bank Al-Habib Limited	4.29
Bank Al-Falah Ltd	3.91

The scheme holds certain non-compliant investments. Before making any investment decision, investors should review non-compliant disclosure sheet and latest financial statements.

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

INVESTMENT OBJECTIVE

The objective is to invest in securities defined in the energy sector to provide investors access to high quality blue chip stocks in the Energy sector.

FUND MANAGER'S COMMENTS

The fund posted a return of 3.69% during Oct-18 outperforming the benchmark KSE30 Index by 1.87%. The bourse remained volatile during the month with the benchmark KSE100 Index making a low of 36,274 points before gaining 14.82% to close the month at 41,649pts (+651pts MoM) up 1.59% on a MoM basis as clarity emerged on the external financing with the government securing a bailout package from Saudi Arabia, raising expectations from the China, Malaysia and IMF meetings during November. During the month, market performance was broadly driven by the Fertilizer, Power and E&P sectors contributing 312pts, 190pts and 166pts respectively to the index. The Fertilizer sector was buoyed by 7.1% and 10.6% return in ENGRO and DAWH on the back of strong results, dividend announcement and recent underperformance. Meanwhile HUBC (7.1%) and OGDC (6.4%) led the momentum in the Power and E&P as the market looked for hedge against PKR depreciation and rising interest rates. During the outgoing month, banks caused an attrition of 194pts to the index where HBL declined 4.1% on the back of poor 9MCY18 results. Foreigners remained net sellers in the market with an outflow of USD86mn.

In the near term, we expect the market to consolidate with the possibility of an interest rate hike, MSCI rebalancing (where LUCK and UBL may be removed from the MSCI EM large cap index) and clarity on the quantum and conditions of the IMF program. We believe that market performance will be driven by index heavyweights as weak macros favor their earnings. Thus, we maintain our focus on "bottom-up" strategy and stocks with strong earnings potential. At the end of the month, your fund was 86.17% invested in equities.

FUND INFORMATION

Net Assets (PKR in mln)	1,055
NAV	14.8219
Launch Date***	25-Jun-2013
Management Fee	2.00% p.a.
Expense Ratio with Levies	1.15%
Expense Ratio without Levies	0.99%
Selling & Marketing expense	0.13%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	BDO Ebrahim & Co. Chartered Accountants
Benchmark	KSE-30 (Total Return)
Type	Open End
Category	Equity Scheme
Front end Load	Upto 2.00%
Back end Load	NIL
AMC Rating	AM2+ (JCR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High

****Conversion from Closed-End to Open-End Fund

ASSET ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Cash	12.26%	11.84%
Stock / Equities	86.17%	86.98%
Others Including Receivables	1.55%	1.18%

SECTOR ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Oil & Gas Exploration Companies	48.50%	50.03%
Oil & Gas Marketing Companies	26.71%	27.20%
Power Generation & Distribution	10.96%	9.75%

INVESTMENT COMMITTEE

Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Jawad Naeem	Specialist - Equity
Adeel Abdul Wahab	Specialist - Equity
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

FUND RETURNS*

	HBL EF	BENCHMARK
Cumulative Return Since Inception	67.97%	94.25%
Year to Date Return (Cumulative)	0.93%	-0.14%
Calendar Year to Date Return (Cumulative)	4.62%	4.15%
1 Month Cumulative Return	3.69%	1.82%
3 Month Cumulative Return	2.41%	-3.18%
6 Month Cumulative Return	-4.24%	-7.48%
1 Year Cumulative Return	1.84%	6.41%
3 Year Cumulative Return	30.38%	19.69%
5 Year Cumulative Return	58.29%	80.04%
Standard Deviation**	9.85%	14.10%

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)

**Calculated on 12Month trailing data.

HBL EF vs. BENCHMARK (12M Rolling Returns)**TOP TEN HOLDINGS (% of Total Assets)**

Oil & Gas Development Co Ltd	14.5
Pakistan Petroleum Ltd	12.42
Mari Petroleum Company Ltd	11.33
Sui Northern Gas Pipeline Ltd	10.72
Pakistan Oilfields Ltd	10.22
Pakistan State Oil Company Ltd	7.77
Hub Power Company Ltd	5.91
Hascol Petroleum Ltd	4.66
K-Electric Limited	4.33
Attock Petroleum Ltd	3.57

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

INVESTMENT OBJECTIVE

The fund objective is to provide its investors maximum risk adjusted returns over longer investment horizon by investing in a diversified equity portfolio that offers both capital gains and dividend income.

FUND MANAGER'S COMMENTS

The fund posted a return of 2.72% during the month an outperformance of 113 bps compared to the benchmark return of 1.59%. The month of October witnessed a strong pullback in the market as investor's sentiments turned bullish, KSE 100 index increased 651 points depicting a 1.6% MoM return compared to a negative return of 1.8% in the previous month. The recovery in the market was observed mainly on Saudi's announcement of USD 6bn bailout package for Pakistan, including immediate USD 3bn balance of payment support along with USD 3bn of oil deferred payment facility - extendable up to 3 years.

Major contribution in market performance was led by the Fertilizer sector (+293pts; +5.8% return) as fertilizer manufacturers passed on the impact of recent gas tariff hike. Power Generation (+164pts; +5.0% return) owing to currency depreciation. The Cements sector followed (+124pts; +4.6% return) as cement prices gets stable in both south & north region. Index-heavy weight banking sector (-160pts; -1.8% return) contributed negatively during the month primarily due to poor performance of large banks owing to poor results and continued foreign selling. Foreign selling continued for another month as foreigners offloaded USD 86mn in Oct-18 vs. USD 58mn in the previous month. On the local front, Companies, Mutual Funds and Insurance Companies remained notable net buyers with a net buy of USD 33mn, USD 21mn and USD 13mn, respectively. During the month equity exposure was maintained, the notable change was the increase in Power Generation & Distribution sector and decrease in exposure in Oil & Gas Exploration and Oil & Gas Marketing companies. The fund was invested in equities up to 85.41%.

We expect market to consolidate in the short term and believe that it has already seen the bottom. Key events to watch out for are 1) PMs' visit to China 2) Meetings with the IMF 3) Monetary Policy announcement. We are constantly monitoring the developments that are taking place both on the economic and geo-political fronts and are aligning our portfolios accordingly and at the same time focusing on companies with strong earnings prospects.

FUND INFORMATION

Net Assets (PKR in mln)	323
Net Assets excluding Fund of Funds (PKR in mln)	323
NAV	112.3096
Launch Date	26-Sep-2011
Management Fee	2.00% p.a.
Expense Ratio with Levies	1.33%
Expense Ratio without Levies	1.16%
Selling & Marketing expense	0.13%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	BDO Ebrahim & Co. Chartered Accountants
Benchmark	KSE 100 Index
Type	Open End
Category	Equity Scheme
Front end Load	Upto 2.00%
Back end Load	NIL
AMC Rating	AM2+ (JCR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High

ASSET ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Cash	10.95%	11.58%
Stock / Equities	85.41%	86.47%
Others Including Receivables	3.64%	1.95%

SECTOR ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Commercial Banks	27.02%	27.35%
Oil & Gas Exploration Companies	19.15%	20.90%
Fertilizer	9.43%	9.10%
Power Generation & Distribution	6.90%	5.38%
Oil & Gas Marketing Companies	5.12%	6.57%
Others	17.79%	17.17%

INVESTMENT COMMITTEE

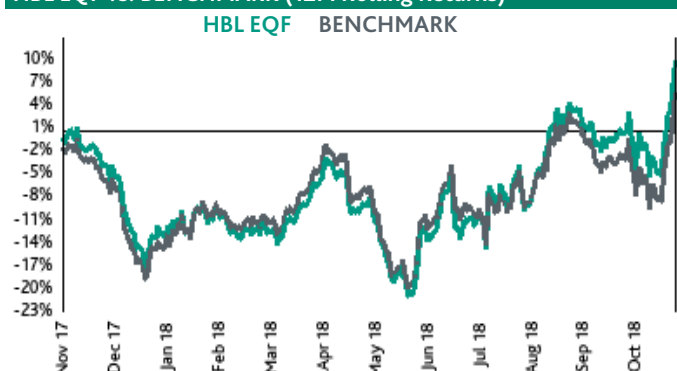
Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Jawad Naeem	Specialist - Equity
Adeel Abdul Wahab	Specialist - Equity
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

FUND RETURNS*

	HBL EQF	BENCHMARK
Cumulative Return Since Inception	224.34%	261.19%
Year to Date Return (Cumulative)	1.67%	-0.62%
Calendar Year to Date Return (Cumulative)	7.09%	2.91%
1 Month Cumulative Return	2.72%	1.59%
3 Month Cumulative Return	-0.68%	-2.49%
6 Month Cumulative Return	-3.77%	-8.44%
1 Year Cumulative Return	9.24%	5.13%
3 Year Cumulative Return	18.18%	21.56%
5 Year Cumulative Return	79.08%	82.87%
Standard Deviation**	12.05%	13.33%

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)

**Calculated on 12Month trailing data.

HBL EQF vs. BENCHMARK (12M Rolling Returns)**TOP TEN HOLDINGS (% of Total Assets)**

Habib Bank Ltd	5.69
United Bank Limited	5.62
Pakistan Petroleum Ltd	5.59
Oil & Gas Development Co Ltd	5.53
Engro Corporation Ltd	5.38
Hub Power Company Ltd	4.93
Mari Petroleum Company Ltd	4.64
MCB Bank Ltd	4.57
Bank Al-Habib Limited	4.28
Pakistan Oilfields Ltd	3.39

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

INVESTMENT OBJECTIVE

The objective of HBL Growth Fund is to maximize the wealth of the unit holders by investing primarily in listed equities in the best available opportunities, while considering acceptable risk parameters and applicable rules and regulations.

FUND MANAGER'S COMMENTS

The fund posted a return of 6.20% during Oct-18 as PSO and SNGP rallied 11.95% and 3.16% respectively on a MoM basis. The KSE-100 index remained volatile during the month making a low of 36,274 points before gaining 14.82% to close the month at 41,649pts (+651pts MoM) up 1.59% on a MoM basis as clarity emerged on the external financing with the government securing a bailout package from Saudi Arabia, raising expectations from the China, Malaysia and IMF meetings during November. During the month, market performance was broadly driven by the Fertilizer, Power and E&P sectors contributing 312pts, 190pts and 166pts respectively to the index. The Fertilizer sector was buoyed by 7.1% and 10.6% return in ENGRO and DAWH on the back of strong results, dividend announcement and recent underperformance. Meanwhile HUBC (7.1%) and OGDC (6.4%) led the momentum in the Power and E&P as the market looked for hedge against PKR depreciation and rising interest rates. During the outgoing month, banks caused an attrition of 194pts to the index where HBL declined 4.1% on the back of poor 9MCY18 results. Foreigners remained net sellers in the market with an outflow of USD86mn.

In the near term, we expect the market to consolidate with the possibility of an interest rate hike, MSCI rebalancing (where LUCK and UBL may be removed from the MSCI EM large cap index) and clarity on the quantum and conditions of the IMF program. We believe that market performance will be driven by index heavyweights as weak macros favor their earnings. Thus, we maintain our focus on "bottom-up" strategy and stocks with strong earnings potential. At the end of the month, your fund was 96.88% invested in equities with all of it in the frozen portfolio.

FUND INFORMATION

Net Assets (PKR in mln)	7,520
NAV	26.5265
Launch Date***	02-Jul-2018
Management Fee	2.00% p.a.
Expense Ratio with Levies	1.01%
Expense Ratio without Levies	0.88%
Selling & Marketing expense	0.13%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	Deloitte Yousuf Adil Pakistan
Benchmark	KSE 100 Index
Type	Open End (Frozen)
Category	Equity Scheme
AMC Rating	AM2+ (JCR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High

****Conversion from Closed-End to Open-End Fund

ASSET ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Cash	1.81%	2.23%
Stock / Equities	96.88%	97.72%
Others Including Receivables	1.31%	0.05%

SECTOR ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Oil & Gas Marketing Companies	96.88%	97.72%

INVESTMENT COMMITTEE

Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Jawad Naeem	Specialist - Equity
Adeel Abdul Wahab	Specialist - Equity
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

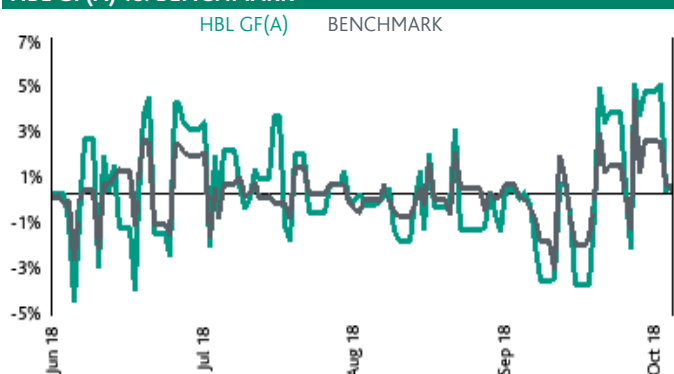
FUND RETURNS*

HBL GF(A) BENCHMARK

Cumulative Return Since Inception	3.98%	-0.62%
Year to Date Return (Cumulative)	3.98%	-0.62%
Calendar Year to Date Return (Cumulative)	N/A	N/A
1 Month Cumulative Return	6.20%	1.59%
3 Month Cumulative Return	2.46%	-2.49%
6 Month Cumulative Return	N/A	N/A
1 Year Cumulative Return	N/A	N/A
3 Year Cumulative Return	N/A	N/A
5 Year Cumulative Return	N/A	N/A
Standard Deviation**	N/A	N/A

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)
**Calculated on 12Month trailing data.

HBL GF(A) vs. BENCHMARK



TOP TEN HOLDINGS (% of Total Assets)



Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

INVESTMENT OBJECTIVE

The objective of HBL Growth Fund is to maximize the wealth of the unit holders by investing primarily in listed equities in the best available opportunities, while considering acceptable risk parameters and applicable rules and regulations.

FUND MANAGER'S COMMENTS

The fund posted a return of 2.38% during Oct-18 outperforming the benchmark by 0.79%. The KSE-100 index remained volatile during the month making a low of 36,274 points before gaining 14.82% to close the month at 41,649pts (+651pts MoM) up 1.59% on a MoM basis as clarity emerged on the external financing with the government securing a bailout package from Saudi Arabia, raising expectations from the China, Malaysia and IMF meetings during November. During the month, market performance was broadly driven by the Fertilizer, Power and E&P sectors contributing 312pts, 190pts and 166pts respectively to the index. The Fertilizer sector was buoyed by 7.1% and 10.6% return in ENGRO and DAWH on the back of strong results, dividend announcement and recent underperformance. Meanwhile HUBC (7.1%) and OGDC (6.4%) led the momentum in the Power and E&P as the market looked for hedge against PKR depreciation and rising interest rates. During the outgoing month, banks caused an attrition of 194pts to the index where HBL declined 4.1% on the back of poor 9MCY18 results. Foreigners remained net sellers in the market with an outflow of USD86mn.

In the near term, we expect the market to consolidate with the possibility of an interest rate hike, MSCI rebalancing (where LUCK and UBL may be removed from the MSCI EM large cap index) and clarity on the quantum and conditions of the IMF program. We believe that market performance will be driven by index heavyweights as weak macros favor their earnings. Thus, we maintain our focus on "bottom-up" strategy and stocks with strong earnings potential. At the end of the month, your fund was 84.95% invested in equities.

FUND INFORMATION

Net Assets (PKR in mln)	5,472
Net Assets excluding Fund of Funds (PKR in mln)	5,472
NAV	19.4414
Launch Date***	02-Jul-2018
Management Fee	2.00% p.a.
Expense Ratio with Levies	1.10%
Expense Ratio without Levies	0.94%
Selling & Marketing expense	0.13%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	Deloitte Yousuf Adil Pakistan
Benchmark	KSE 100 Index
Type	Open End
Category	Equity Scheme
Front end Load	Up to 2.00% [Class C]; Nil [Class B]
Back end Load	Up to 10.00% [Class B]; Nil [Class C]
AMC Rating	AM2+ (JCR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High

****Conversion from Closed-End to Open-End Fund

ASSET ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Cash	13.65%	15.70%
Stock / Equities	84.95%	82.99%
Others Including Receivables	1.40%	1.31%

SECTOR ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Commercial Banks	27.22%	25.60%
Oil & Gas Exploration Companies	18.96%	20.19%
Fertilizer	8.88%	9.34%
Oil & Gas Marketing Companies	5.79%	5.91%
Power Generation & Distribution	5.57%	4.86%
Others	18.53%	17.10%

INVESTMENT COMMITTEE

Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Jawad Naeem	Specialist - Equity
Adeel Abdul Wahab	Specialist - Equity
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

FUND RETURNS*

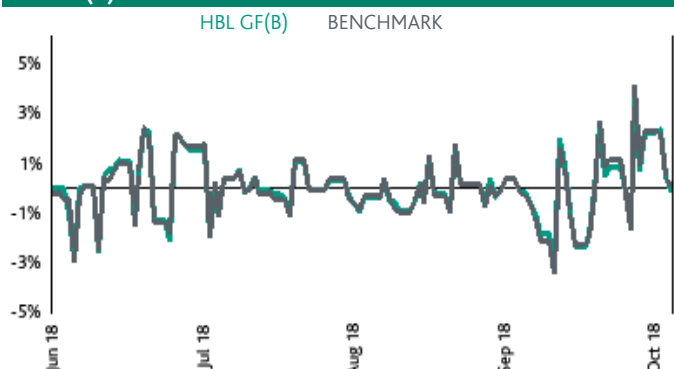
HBL GF(B) BENCHMARK

Cumulative Return Since Inception	1.26%	-0.62%
Year to Date Return (Cumulative)	1.26%	-0.62%
Calendar Year to Date Return (Cumulative)	N/A	N/A
1 Month Cumulative Return	2.38%	1.59%
3 Month Cumulative Return	-0.95%	-2.49%
6 Month Cumulative Return	N/A	N/A
1 Year Cumulative Return	N/A	N/A
3 Year Cumulative Return	N/A	N/A
5 Year Cumulative Return	N/A	N/A
Standard Deviation**	N/A	N/A

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)

**Calculated on 12Month trailing data.

HBL GF(B) vs. BENCHMARK



TOP TEN HOLDINGS (% of Total Assets)

Pakistan Petroleum Ltd	5.72
United Bank Limited	5.40
Oil & Gas Development Co Ltd	5.11
Engro Corporation Ltd	4.89
MCB Bank Ltd	4.81
Hub Power Company Ltd	4.66
Mari Petroleum Company Ltd	4.65
Habib Bank Ltd	4.51
Bank Al-Falah Ltd	4.07
Bank Al-Habib Limited	3.93

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

INVESTMENT OBJECTIVE

The objective of HBL Investment Fund is to maximize the wealth of the unit holders by investing primarily in listed equities in the best available opportunities, while considering acceptable risk parameters and applicable rules and regulations.

FUND MANAGER'S COMMENTS

The fund posted a return of 6.30% during Oct-18 as PSO and SNGP rallied 11.95% and 3.16% respectively on a MoM basis. The KSE-100 index remained volatile during the month making a low of 36,274 points before gaining 14.82% to close the month at 41,649pts (+651pts MoM) up 1.59% on a MoM basis as clarity emerged on the external financing with the government securing a bailout package from Saudi Arabia, raising expectations from the China, Malaysia and IMF meetings during November. During the month, market performance was broadly driven by the Fertilizer, Power and E&P sectors contributing 312pts, 190pts and 166pts respectively to the index. The Fertilizer sector was buoyed by 7.1% and 10.6% return in ENGRO and DAWH on the back of strong results, dividend announcement and recent underperformance. Meanwhile HUBC (7.1%) and OGDC (6.4%) led the momentum in the Power and E&P as the market looked for hedge against PKR depreciation and rising interest rates. During the outgoing month, banks caused an attrition of 194pts to the index where HBL declined 4.1% on the back of poor 9MCY18 results. Foreigners remained net sellers in the market with an outflow of USD86mn.

In the near term, we expect the market to consolidate with the possibility of an interest rate hike, MSCI rebalancing (where LUCK and UBL may be removed from the MSCI EM large cap index) and clarity on the quantum and conditions of the IMF program. We believe that market performance will be driven by index heavyweights as weak macros favor their earnings. Thus, we maintain our focus on "bottom-up" strategy and stocks with strong earnings potential. At the end of the month, your fund was 96.73% invested in equities with all of it in the frozen portfolio.

FUND INFORMATION

Net Assets (PKR in mln)	2,700
NAV	9.5030
Launch Date***	02-Jul-2018
Management Fee	2.00% p.a.
Expense Ratio with Levies	1.05%
Expense Ratio without Levies	0.91%
Selling & Marketing expense	0.13%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	Deloitte Yousuf Adil Pakistan
Benchmark	KSE 100 Index
Type	Open End (Frozen)
Category	Equity Scheme
AMC Rating	AM2+ (JCR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High

****Conversion from Closed-End to Open-End Fund

ASSET ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Cash	1.90%	2.32%
Stock / Equities	96.73%	97.59%
Others Including Receivables	1.37%	0.09%

SECTOR ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Oil & Gas Marketing Companies	96.73%	97.59%

INVESTMENT COMMITTEE

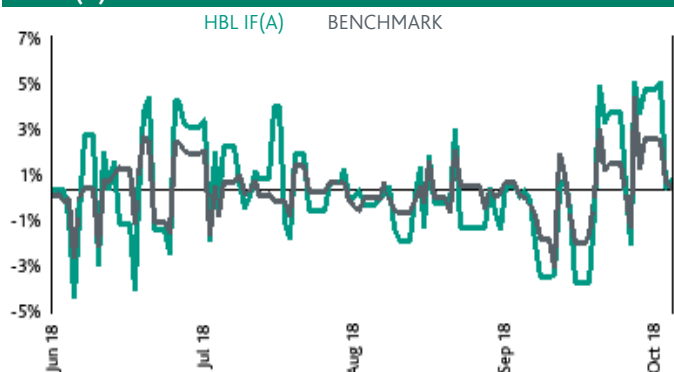
Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Jawad Naeem	Specialist - Equity
Adeel Abdul Wahab	Specialist - Equity
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

FUND RETURNS*

	HBL IF(A)	BENCHMARK
Cumulative Return Since Inception	4.54%	-0.62%
Year to Date Return (Cumulative)	4.54%	-0.62%
Calendar Year to Date Return (Cumulative)	N/A	N/A
1 Month Cumulative Return	6.30%	1.59%
3 Month Cumulative Return	2.82%	-2.49%
6 Month Cumulative Return	N/A	N/A
1 Year Cumulative Return	N/A	N/A
3 Year Cumulative Return	N/A	N/A
5 Year Cumulative Return	N/A	N/A
Standard Deviation**	N/A	N/A

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)
**Calculated on 12Month trailing data.

HBL IF(A) vs. BENCHMARK



TOP TEN HOLDINGS (% of Total Assets)



Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

INVESTMENT OBJECTIVE

The objective of HBL Investment Fund is to maximize the wealth of the unit holders by investing primarily in listed equities in the best available opportunities, while considering acceptable risk parameters and applicable rules and regulations.

FUND MANAGER'S COMMENTS

The fund posted a return of 2.42% during Oct-18 outperforming the benchmark by 0.83%. The KSE-100 index remained volatile during the month making a low of 36,274 points before gaining 14.82% to close the month at 41,649pts (+651pts MoM) up 1.59% on a MoM basis as clarity emerged on the external financing with the government securing a bailout package from Saudi Arabia, raising expectations from the China, Malaysia and IMF meetings during November. During the month, market performance was broadly driven by the Fertilizer, Power and E&P sectors contributing 312pts, 190pts and 166pts respectively to the index. The Fertilizer sector was buoyed by 7.1% and 10.6% return in ENGRO and DAWH on the back of strong results, dividend announcement and recent underperformance. Meanwhile HUBC (7.1%) and OGDC (6.4%) led the momentum in the Power and E&P as the market looked for hedge against PKR depreciation and rising interest rates. During the outgoing month, banks caused an attrition of 194pts to the index where HBL declined 4.1% on the back of poor 9MCY18 results. Foreigners remained net sellers in the market with an outflow of USD86mn.

In the near term, we expect the market to consolidate with the possibility of an interest rate hike, MSCI rebalancing (where LUCK and UBL may be removed from the MSCI EM large cap index) and clarity on the quantum and conditions of the IMF program. We believe that market performance will be driven by index heavyweights as weak macros favor their earnings. Thus, we maintain our focus on "bottom-up" strategy and stocks with strong earnings potential. At the end of the month, your fund was 85% invested in equities.

FUND INFORMATION

Net Assets (PKR in mln)	2,858
Net Assets excluding Fund of Funds (PKR in mln)	2,858
NAV	10.1706
Launch Date***	02-Jul-2018
Management Fee	2.00% p.a.
Expense Ratio with Levies	1.12%
Expense Ratio without Levies	0.96%
Selling & Marketing expense	0.13%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	Deloitte Yousuf Adil Pakistan
Benchmark	KSE 100 Index
Type	Open End
Category	Equity Scheme
Front end Load	Up to 2.00% [Class C]; Nil [Class B]
Back end Load	Up to 10.00% [Class B]; Nil [Class C]
AMC Rating	AM2+ (JCR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High

****Conversion from Closed-End to Open-End Fund

ASSET ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Cash	13.47%	15.26%
Stock / Equities	84.99%	82.87%
Others Including Receivables	1.54%	1.87%

SECTOR ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Commercial Banks	27.03%	25.35%
Oil & Gas Exploration Companies	19.00%	20.13%
Fertilizer	8.84%	9.33%
Oil & Gas Marketing Companies	5.72%	5.80%
Power Generation & Distribution	5.55%	4.84%
Others	18.85%	17.42%

INVESTMENT COMMITTEE

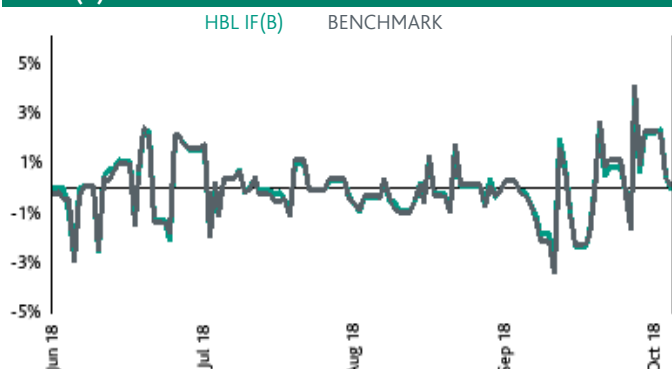
Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Jawad Naeem	Specialist - Equity
Adeel Abdul Wahab	Specialist - Equity
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

FUND RETURNS*

	HBL IF(B)	BENCHMARK
Cumulative Return Since Inception	1.30%	-0.62%
Year to Date Return (Cumulative)	1.30%	-0.62%
Calendar Year to Date Return (Cumulative)	N/A	N/A
1 Month Cumulative Return	2.42%	1.59%
3 Month Cumulative Return	-0.90%	-2.49%
6 Month Cumulative Return	N/A	N/A
1 Year Cumulative Return	N/A	N/A
3 Year Cumulative Return	N/A	N/A
5 Year Cumulative Return	N/A	N/A
Standard Deviation**	N/A	N/A

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)
**Calculated on 12Month trailing data.

HBL IF(B) vs. BENCHMARK



TOP TEN HOLDINGS (% of Total Assets)

Pakistan Petroleum Ltd	5.72
United Bank Limited	5.38
Oil & Gas Development Co Ltd	5.09
Engro Corporation Ltd	4.85
MCB Bank Ltd	4.77
Mari Petroleum Company Ltd	4.65
Hub Power Company Ltd	4.64
Habib Bank Ltd	4.47
Bank Al-Falah Ltd	4.03
Bank Al-Habib Limited	3.91

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

INVESTMENT OBJECTIVE

To provide a secure source of savings and regular income after retirement to the Participants

FUND MANAGER'S COMMENTS

DEBT SUB FUND: The Funds return for the month of Oct18 stood at 7.79% p.a, Exposure in Bank Balance reduced as the rates offered by Commercial Banks due to quarter end pressures were withdrawn, and increase exposure in T Bill. Weighted average maturity of the fund stood at 447 days.

MONEY MARKET SUB FUND: The Funds Monthly return stood at 6.52% p.a. During the month Fund increased exposure in T Bill and Exposure in Bank Balance reduced as the rates offered by Commercial Banks due to quarter end pressures were withdrawn .weighted average maturity of the fund stood at 52 days.

EQUITY SUB FUND: The fund posted a return of 3.19% vs KSE-100 Index return of 1.59% M/M during Oct-18. The equity exposure at the end of the month stood at 88.73%.

FUND INFORMATION

Launch Date	16-Dec-2011
Management Fee	1.50% p.a.
Trustee	Central Depository Co. of Pakistan
Auditor	KPMG Taseer Hadi & Co.
Category	Pensions Scheme
Front end Load	Upto 3.00%
Back end Load	NIL
AMC Rating	AM2+ (ICR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	Investor Dependent

RELATED INFORMATION	MMSF	DSF	ESF
Net Assets (PKR in mln)	149	175	272
NAV	150.1605	162.1993	377.8690
WAM (Days)	52	447	N/A

INVESTMENT COMMITTEE

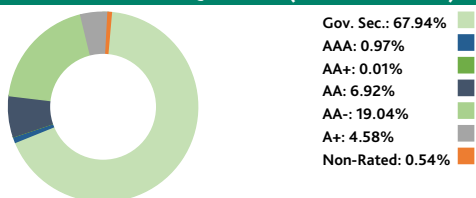
Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Jawad Naeem	Specialist - Equity
Adeel Abdul Wahab	Specialist - Equity
Faizan Saleem	Head of Fixed Income
Wamiq Sakrani	Specialist-Fixed Income
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

FUND RETURNS*	MMSF	DSF	ESF
Cumulative Return Since Inception	7.29%	9.04%	277.87%
Year to Date Return (Cumulative)	5.83%	4.95%	3.15%
Calendar Year to Date Return (Cumulative)	4.96%	4.56%	8.69%
1 Month Cumulative Return	6.52%	7.79%	3.19%
3 Month Cumulative Return	5.89%	5.06%	0.92%
6 Month Cumulative Return	5.43%	4.88%	-2.36%
1 Year Cumulative Return	4.82%	4.46%	11.42%
3 Year Cumulative Return	4.68%	4.86%	24.46%
5 Year Cumulative Return	5.96%	7.85%	102.90%
Standard Deviation**	0.87%	1.30%	12.37%

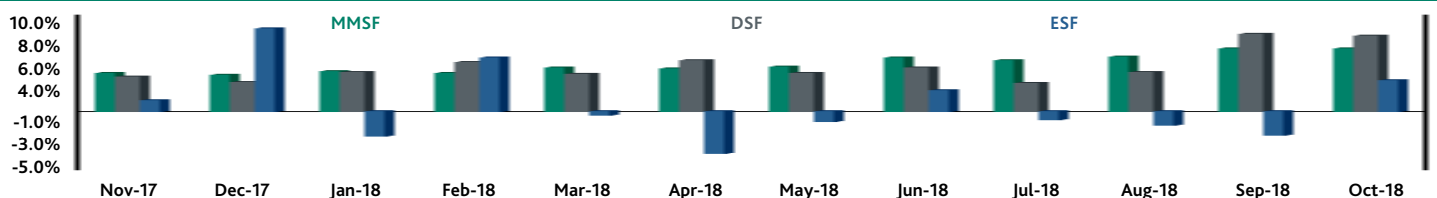
*Funds returns computed on NAV to NAV (excluding sales load if any)

**Calculated on 12Month trailing data.

MONEY MARKET SUB-FUND ASSET QUALITY (% Total Assets)



HBL PENSION FUND (MoM Returns)



Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

ASSET ALLOCATION (% of Total Assets)

Money Market Sub-Fund	Oct-18	Sep-18
Cash	22.75%	56.81%
T-Bills	67.94%	34.02%
Commercial Paper	8.77%	8.77%
Others Including Receivables	0.54%	0.40%

Debt Sub Fund

Cash	4.34%	38.50%
TFCs / Sukuks	25.56%	25.45%
T-Bills	62.84%	28.95%
Commercial Paper	6.84%	6.71%
PIBs	0.03%	0.03%
Others Including Receivables	0.39%	0.36%

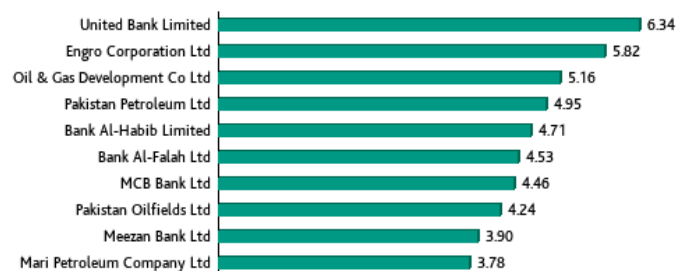
Equity Sub Fund

Cash	10.74%	9.30%
Stock / Equities	88.73%	89.74%
Others Including Receivables	0.53%	0.96%

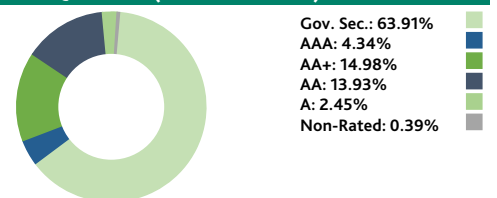
SECTOR ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Commercial Banks	27.38%	23.35%
Oil & Gas Exploration Companies	18.13%	19.95%
Fertilizer	10.78%	14.65%
Oil & Gas Marketing Companies	6.83%	7.14%
Cement	5.96%	5.93%
Others	19.65%	45.81%

TOP TEN HOLDINGS (% of Total Assets)



DEBT SUB-FUND ASSET QUALITY (% Total Assets)



INVESTMENT OBJECTIVE

To generate returns on Investment as per the respective Allocation Plan by investing in Mutual Funds in line with the risk tolerance of the Investor.

FUND MANAGER'S COMMENTS

CONSERVATIVE ALLOCATION PLAN: The plan posted a return of 1.03% during the month under review against the benchmark return of 0.92%.

ACTIVE ALLOCATION PLAN: The plan posted a return of 1.86% during the month under review against the benchmark return of 1.52%.

STRATEGIC ALLOCATION PLAN: The plan posted a return of 1.72% during the month under review against the benchmark return of 1.44%.

FUND INFORMATION

Launch Date	10-Oct-2017
Management Fee	NIL (1.0% p.a. Management Fee will be charged if investment is made in funds other than HBL Asset Management)
Listing	Pakistan Stock Exchange
Trustee	MCB Financial Services Limited (MCB FSL)
Auditor	BDO Ebrahim & Co. Chartered Accountants
Benchmark	Weighted Avg. Daily Return of KSE-100 Index, 6M KIBOR and 3M PKRV (70%) & 3M deposit avg.rate of three AA rated banks (30%)
Type	Open End
Category	Fund of Funds Scheme
Front end Load	Upto 2.00%
Back end Load	SAP:(1% for 1 Year and 0.5% thereon)
AMC Rating	AM2+ (JCR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	Investor Dependent (Medium to High)

ASSET ALLOCATION (% of Total Assets)

CAP	Oct-18	Sep-18
Cash	0.38%	0.31%
Fixed Income Funds	77.59%	78.79%
Equity Funds	21.25%	20.10%
Others Including Receivables	0.78%	0.80%
AAP		
Cash	0.72%	1.67%
Fixed Income Funds	27.00%	27.81%
Equity Funds	71.68%	69.91%
Others Including Receivables	0.60%	0.61%
SAP		
Cash	0.05%	0.07%
Fixed Income Funds	38.67%	39.22%
Equity Funds	60.93%	60.33%
Others Including Receivables	0.35%	0.38%

RELATED INFORMATION

	CAP	AAP	SAP
Net Assets (PKR in mln)	130	196	205
NAV	105.8393	104.3426	104.3195
Expense Ratio with Levies	0.24%	0.18%	0.27%
Expense Ratio without Levies	0.16%	0.14%	0.21%

FUND RETURNS*

	CAP	BENCHMARK
Cumulative Return Since Inception	5.84%	5.88%
Year to Date Return (Cumulative)	2.00%	1.85%
Calendar Year to Date Return (Cumulative)	4.93%	4.94%
1 Month Cumulative Return	1.03%	0.92%
3 Month Cumulative Return	1.16%	0.99%
6 Month Cumulative Return	1.52%	1.01%
1 Year Cumulative Return	5.87%	6.14%

FUND RETURNS*

	AAP	BENCHMARK
Cumulative Return Since Inception	4.34%	3.43%
Year to Date Return (Cumulative)	1.65%	0.94%
Calendar Year to Date Return (Cumulative)	3.09%	1.94%
1 Month Cumulative Return	1.86%	1.52%
3 Month Cumulative Return	0.13%	-0.55%
6 Month Cumulative Return	-1.49%	-3.49%
1 Year Cumulative Return	4.24%	3.53%

FUND RETURNS*

	SAP	BENCHMARK
Cumulative Return Since Inception	4.32%	4.61%
Year to Date Return (Cumulative)	1.75%	1.51%
Calendar Year to Date Return (Cumulative)	3.27%	3.11%
1 Month Cumulative Return	1.72%	1.44%
3 Month Cumulative Return	0.54%	0.11%
6 Month Cumulative Return	-1.15%	-2.70%
1 Year Cumulative Return	4.24%	4.67%

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

INVESTMENT COMMITTEE

Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Jawad Naeem	Specialist - Equity
Adeel Abdul Wahab	Specialist - Equity
Faizan Saleem	Head of Fixed Income
Wamiq Sakrani	Specialist-Fixed Income
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research



Islamic Funds

INVESTMENT OBJECTIVE

The objective of HBL Islamic Money Market Fund is to seek high liquidity, competitive return and maximum possible preservation of capital for investors by investment in low risk Shariah Compliant securities.

FUND MANAGER'S COMMENTS

The fund earned an annualized return of 6.55%, an improvement of 36 bps MoM, against the benchmark return of 2.83%, showing an out-performance of 372 bps. During the month, fund size increased by 3.58% to close at PKR 866 million compared to PKR 836 million in September 18. At the end of the month, exposure in Daily Product Bank Accounts and Commercial Paper stood at 85.48% and 13.36% of total assets compared to 85.67% and 13.36% respectively, recorded during last month.

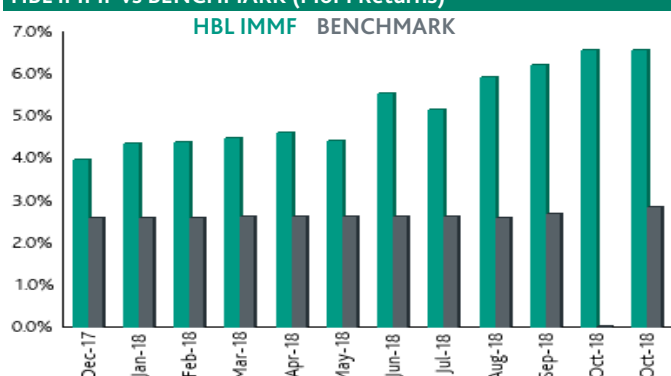
Going forward, we expect returns to improve further due to placements of funds at higher deposit rates as we expect the Discount Rate to inch up by 50bps to 100bps in the upcoming MPS.

FUND INFORMATION

Net Assets (PKR in mln)	866
Net Assets excluding Fund of Funds (PKR in mln)	866
NAV	102.8610
Launch Date	10-May-2011
Management Fee	10% of gross earning with floor of 0.75% and cap of 1% of the avg. daily Net Asset of the scheme
Expense Ratio with Levies	0.49%
Expense Ratio without Levies	0.38%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	Deloitte Yousuf Adil Pakistan
Benchmark	Three months average deposit rates of three (3) AA rated Islamic Banks or Islamic windows of Conventional Banks as selected by MUFAP
Type	Open End
Category	Islamic Money Market Scheme
Front end Load	NIL
Back end Load	NIL
AMC Rating	AM2+ (JCR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM [Same day redemption 09:30AM]
Price Mechanism	Backward Pricing
Fund Stability Rating	AA(f) (JCR VIS) 05-Jan-2017
Leverage	NIL
Risk	Low
Weighted Average Maturity (Days)	17

INVESTMENT COMMITTEE

Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Faizan Saleem	Head of Fixed Income
Wamiq Sakrani	Specialist-Fixed Income
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

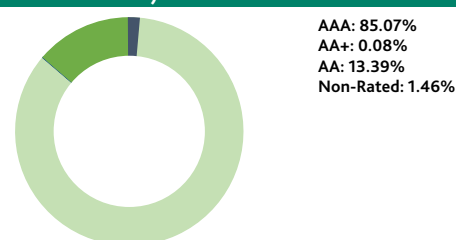
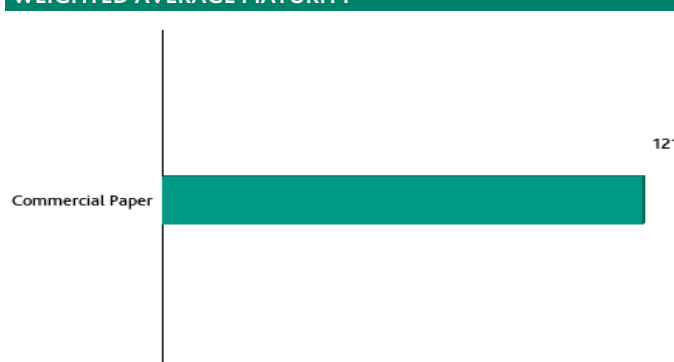
HBL IMMF vs BENCHMARK (MoM Returns)**ASSET ALLOCATION (% of Total Assets)**

	Oct-18	Sep-18
Cash	85.48%	85.67%
Commercial Paper	13.36%	13.73%
Others Including Receivables	1.16%	0.60%
Total Including Fund of Funds	100.00%	100.00%
Total Excluding Fund of Funds	100.00%	100.00%

FUND RETURNS***HBL IMMF BENCHMARK**

Annualized Return Since Inception	8.03%	5.49%
Year to Date Annualized Return	6.00%	2.67%
Calendar Year to Date Annualized Return	5.22%	2.62%
1 Month Annualized Return	6.55%	2.83%
3 Month Annualized Return	6.26%	2.69%
6 Month Annualized Return	5.64%	2.65%
1 Year Annualized Return	5.03%	2.62%
3 Years Annualized Return	4.61%	3.40%
5 Years Annualized Return	5.80%	4.66%

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)

ASSET QUALITY (% Total Assets)**WEIGHTED AVERAGE MATURITY**

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

INVESTMENT OBJECTIVE

The Investment Objective of the Fund is to provide competitive risk adjusted returns to its investors by investing in a diversified portfolio of long, medium and short term Shariah compliant debt instruments while taking in to account liquidity considerations.

FUND MANAGER'S COMMENTS

The fund earned an annualized return of 5.93% compared to benchmark return of 2.86%, thus showing an out-performance of 307 bps. Fund size reduced by 4.80% to PKR 3,611 million compared to PKR 3,793 million in September 2018. Due to redemption and increased exposures in placements during the month, exposure in bank deposits was reduced to 29.09% compared to 34.34% of total assets. On the other hand, investment in Corporate Sukuk and Commercial Papers was increased to 42.87% and 18.10% of total assets respectively compared to 41.72% and 17.24% in September 2018. The weighted average time to maturity of the portfolio increased to 747 days compared to 720 days.

Going forward, we will look for trading opportunities to augment fund returns. However, the accrual of the fund will also increase as the coupon reset for a number of Sukuk will take place in November and December 2018.

FUND INFORMATION

Net Assets (PKR in mln)	3,611
Net Assets excluding Fund of Funds (PKR in mln)	1,251
NAV	103.4340
Launch Date	28-May-2014
Management Fee	10% of gross earnings subject to a min fee of 0.50% and a max fee of 1.50% of average daily Net Assets
Expense Ratio with Levies	0.54%
Expense Ratio without Levies	0.43%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	BDO Ebrahim & Co. Chartered Accountants
Benchmark	Six (6) months average deposit rates of three (3) A rated scheduled Islamic Banks or Islamic widows of conventional banks selected by MUFAP.
Type	Open End
Category	Shariah Compliant Income Scheme
Front end Load	Upto 2.00%
Back end Load	NIL
AMC Rating	AM2+ (JCR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Fund Stability Rating	A+(f) (JCR VIS) 05-Jan-17
Leverage	NIL
Risk	Low
Weighted Average Maturity (Days)	747

INVESTMENT COMMITTEE

Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Faizan Saleem	Head of Fixed Income
Wamiq Sakrani	Specialist-Fixed Income
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

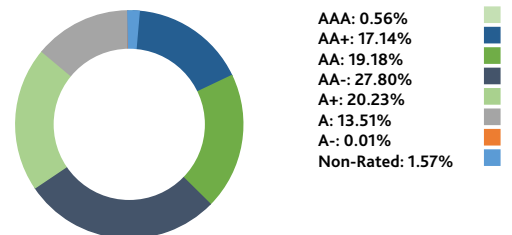
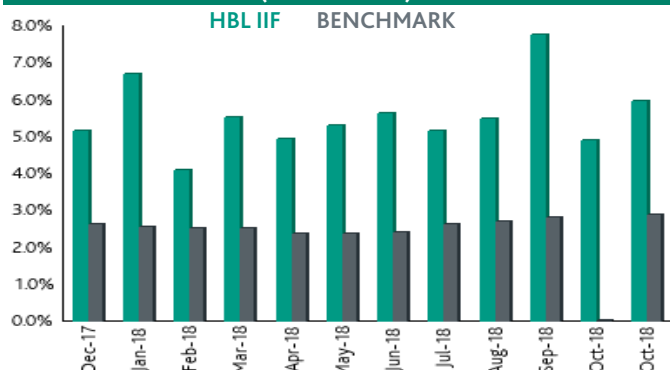
ASSET ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Cash	29.09%	34.34%
TFCs / Sukuks	42.87%	41.72%
Commercial Paper	18.10%	17.24%
Placement with Banks & DFI	8.40%	5.60%
Others Including Receivables	1.54%	1.11%
Total Including Fund of Funds	100.00%	100.00%
Total Excluding Fund of Funds	34.63%	30.49%

FUND RETURNS*

	HBL IIF	BENCHMARK
Annualized Return Since Inception	6.72%	4.35%
Year to Date Annualized Return	6.25%	2.72%
Calendar Year to Date Annualized Return	5.83%	2.55%
1 Month Annualized Return	5.93%	2.86%
3 Month Annualized Return	6.36%	2.78%
6 Month Annualized Return	6.02%	2.61%
1 Year Annualized Return	5.76%	2.55%
3 Years Annualized Return	5.58%	3.45%
5 Years Annualized Return	N/A	N/A

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)

ASSET QUALITY (% Total Assets)**HBL IIF vs BENCHMARK (MoM Returns)****TOP TEN HOLDINGS TFCs (% of Total Assets)**

Dawood Hercules Corp. Ltd. Sukuk I	14.38
AGP Ltd. Sukuk	5.90
K-Electric Ltd. Sukuk	5.56
Dubai Islamic Bank Ltd. Sukuk I	5.33
Ghani Gases Ltd. Sukuk	3.19
International Brands Ltd.	2.99
Agha Steel Industries Limited	2.76
Dawood Hercules Corp. Ltd. Sukuk II	2.76

The scheme holds certain non-compliant investments. Before making any investment decision, investors should review non-compliant disclosure sheet and latest financial statements.

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

INVESTMENT OBJECTIVE

The objective of the Fund is to provide superior returns through investments in Shariah Compliant equity securities and Shariah Compliant income /money market instruments.

FUND MANAGER'S COMMENTS

The fund posted a return of 1.73% during the month an outperformance of 41 bps compared to the benchmark return of 1.32%. The month of October witnessed a strong pullback in the market as investor's sentiments turned bullish, KSE 100 index increased 651 points depicting a 1.6% MoM return compared to a negative return of 1.8% in the previous month. The recovery in the market was observed mainly on Saudi's announcement of USD 6bn bailout package for Pakistan, including immediate USD 3bn balance of payment support along with USD 3bn of oil deferred payment facility - extendable up to 3 years.

Major contribution in market performance was led by the Fertilizer sector (+293pts; +5.8% return) as fertilizer manufacturers passed on the impact of recent gas tariff hike. Power Generation (+164pts; +5.0% return) owing to currency depreciation. The Cements sector followed (+124pts; +4.6% return) as cement prices gets stable in both south & north region. Index-heavy weight banking sector (-160pts; -1.8% return) contributed negatively during the month primarily due to poor performance of large banks owing to poor results and continued foreign selling. Foreign selling continued for another month as foreigners offloaded USD 86mn in Oct-18 vs. USD 58mn in the previous month. On the local front, Companies, Mutual Funds and Insurance Companies remained notable net buyers with a net buy of USD 33mn, USD 21mn and USD 13mn, respectively. During the month equity exposure was maintained, the notable change was the increase in Power Generation & Distribution and Fertilizer sector and decrease in exposure in Cements. The fund was invested in equities up to 26.63%.

We expect market to consolidate in the short term and believe that it has already seen the bottom. Key events to watch out for are 1) PMs' visit to China 2) Meetings with the IMF 3) Monetary Policy announcement. We are constantly monitoring the developments that are taking place both on the economic and geo-political fronts and are aligning our portfolios accordingly and at the same time focusing on companies with strong earnings prospects.

FUND INFORMATION

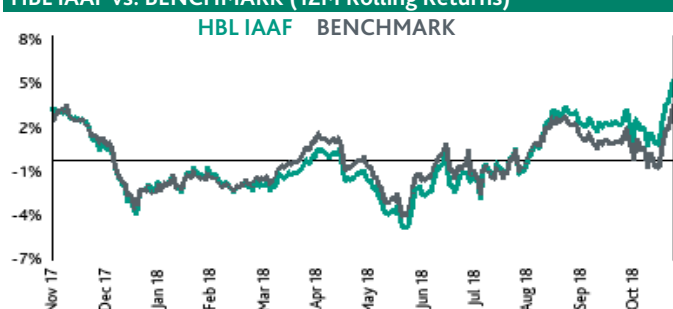
Net Assets (PKR in mln)	2,398
NAV	106.8274
Launch Date	08-Jan-2016
Management Fee	1.50% p.a.
Expense Ratio with Levies	0.94%
Expense Ratio without Levies	0.79%
Selling & Marketing expense	0.13%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	Deloitte Yousuf Adil Pakistan
Benchmark	Weighted average daily return of KMI-30 and 6M deposit rate of 3 A rated (and above) Islamic Banks as per MUFAP, based on the actual proportion held by the Scheme
Type	Open End
Category	Islamic Asset Allocation Scheme
Front end Load	Upto 2.00%
Back end Load	NIL
AMC Rating	AM2+ (ICR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	Moderate to High

INVESTMENT COMMITTEE

Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Jawad Naeem	Specialist - Equity
Adeel Abdul Wahab	Specialist - Equity
Faizan Saleem	Head of Fixed Income
Wamiq Sakrani	Specialist-Fixed Income
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

TOP TEN TFCs/SUKUKS HOLDINGS (% of Total Assets)

Dawood Hercules Corp. Ltd. Sukuk I	8.37
Dawood Hercules Corp. Ltd. Sukuk II	8.29
K-Electric Ltd. Sukuk	5.39
Dubai Islamic Bank Ltd. Sukuk I	5.24
AGP Ltd. Sukuk	1.82
Agha Steel Industries Limited	1.37
International Brands Ltd.	0.41
Fatima Fertilizer Ltd.	0.09

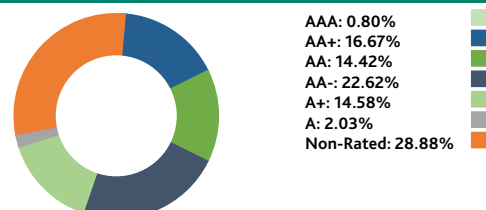
HBL IAAF vs. BENCHMARK (12M Rolling Returns)

The scheme holds certain non-compliant investments. Before making any investment decision, investors should review non-compliant disclosure sheet and latest financial statements.

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

ASSET ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Cash	23.75%	35.00%
Stock / Equities	26.63%	26.16%
TFCs / Sukuks	30.98%	28.53%
Commercial Paper	8.62%	8.68%
Placement with Banks & DFI	7.88%	0.00%
Others Including Receivables	2.14%	1.64%

ASSET QUALITY (% Total Assets)**FUND RETURNS***

	HBL IAAF	BENCHMARK
Cumulative Return Since Inception	15.16%	15.75%
Year to Date Return (Cumulative)	2.25%	1.07%
Calendar Year to Date Return (Cumulative)	5.08%	2.96%
1 Month Cumulative Return	1.73%	1.32%
3 Month Cumulative Return	1.53%	0.37%
6 Month Cumulative Return	1.29%	-0.65%
1 Year Cumulative Return	5.56%	3.83%
3 Year Cumulative Return	N/A	N/A
5 Year Cumulative Return	N/A	N/A
Standard Deviation**	3.63%	3.52%

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)

**Calculated on 12Month trailing data.

SECTOR ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Oil & Gas Exploration Companies	8.85%	9.00%
Fertilizer	3.72%	3.35%
Power Generation & Distribution	2.79%	2.52%
Cement	2.34%	2.64%
Oil & Gas Marketing Companies	2.20%	2.23%
Others	6.73%	6.42%

TOP TEN HOLDINGS (% of Total Assets)

Oil & Gas Development Co Ltd	2.59
Pakistan Petroleum Ltd	2.51
Engro Corporation Ltd	2.49
Pakistan Oilfields Ltd	2.15
Hub Power Company Ltd	2.14
Mari Petroleum Company Ltd	1.60
Engro Fertilizers Limited	1.23
Pakistan State Oil Company Ltd	1.04
Thal Limited	0.95
Engro Polymer & Chemicals Ltd	0.93

INVESTMENT OBJECTIVE

The objective of the Fund is to achieve long-term capital growth by investing mainly in Shariah Compliant equity securities.

FUND MANAGER'S COMMENTS

The fund posted a return of 4.21% during the month an outperformance of 59 bps compared to the benchmark return of 3.62%. The month of October witnessed a strong pullback in the market as investor's sentiments turned bullish, KSE 100 index increased 651 points depicting a 1.6% MoM return compared to a negative return of 1.8% in the previous month. The recovery in the market was observed mainly on Saudi's announcement of USD 6bn bailout package for Pakistan, including immediate USD 3bn balance of payment support along with USD 3bn of oil deferred payment facility - extendable up to 3 years.

Major contribution in market performance was led by the Fertilizer sector (+293pts; +5.8% return) as fertilizer manufacturers passed on the impact of recent gas tariff hike. Power Generation (+164pts; +5.0% return) owing to currency depreciation. The Cements sector followed (+124pts; +4.6% return) as cement prices gets stable in both south & north region. Index-heavy weight banking sector (-160pts; -1.8% return) contributed negatively during the month primarily due to poor performance of large banks owing to poor results and continued foreign selling. Foreign selling continued for another month as foreigners offloaded USD 86mn in Oct-18 vs. USD 58mn in the previous month. On the local front, Companies, Mutual Funds and Insurance Companies remained notable net buyers with a net buy of USD 33mn, USD 21mn and USD 13mn, respectively. During the month equity exposure was reduced due to profit taking, the notable change was the increase in Power Generation & Distribution sector and decrease in exposure in Cements. The fund was invested in equities up to 83.51%.

We expect market to consolidate in the short term and believe that it has already seen the bottom. Key events to watch out for are 1) PMs' visit to China 2) Meetings with the IMF 3) Monetary Policy announcement. We are constantly monitoring the developments that are taking place both on the economic and geo-political fronts and are aligning our portfolios accordingly and at the same time focusing on companies with strong earnings prospects.

FUND INFORMATION

Net Assets (PKR in mln)	2,701
Net Assets excluding Fund of Funds (PKR in mln)	1,323
NAV	115.6231
Launch Date	10-May-2011
Management Fee	2.00% p.a.
Expense Ratio with Levies	1.26%
Expense Ratio without Levies	1.07%
Selling & Marketing expense	0.13%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	Deloitte Yousuf Adil Pakistan
Benchmark	KMI-30 Index
Type	Open End
Category	Islamic Equity Scheme
Front end Load	Upto 2.00%
Back end Load	NIL
AMC Rating	AM2+ (JCR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High

ASSET ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Cash	14.69%	13.24%
Stock / Equities	83.51%	85.35%
Others Including Receivables	1.80%	1.41%
Total Including Fund of Funds	100.00%	100.00%
Total Excluding Fund of Funds	48.97%	52.55%

SECTOR ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Oil & Gas Exploration Companies	26.34%	26.18%
Fertilizer	13.11%	12.82%
Power Generation & Distribution	8.90%	7.89%
Cement	7.55%	8.79%
Oil & Gas Marketing Companies	7.37%	7.70%
Others	20.24%	21.97%

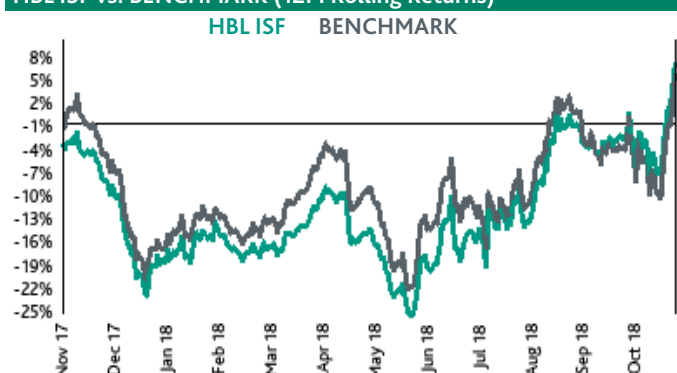
INVESTMENT COMMITTEE

Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Jawad Naeem	Specialist - Equity
Adeel Abdul Wahab	Specialist - Equity
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

FUND RETURNS*

	HBL ISF	BENCHMARK
Cumulative Return Since Inception	182.68%	253.99%
Year to Date Return (Cumulative)	3.39%	0.95%
Calendar Year to Date Return (Cumulative)	7.53%	4.56%
1 Month Cumulative Return	4.21%	3.62%
3 Month Cumulative Return	1.61%	-0.83%
6 Month Cumulative Return	-1.96%	-6.87%
1 Year Cumulative Return	7.92%	6.60%
3 Year Cumulative Return	15.10%	25.06%
5 Year Cumulative Return	61.22%	85.43%
Standard Deviation**	11.81%	13.48%

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)
 **Calculated on 12Month trailing data.

HBL ISF vs. BENCHMARK (12M Rolling Returns)**TOP TEN HOLDINGS (% of Total Assets)**

Oil & Gas Development Co Ltd	8.74
Engro Corporation Ltd	7.72
Pakistan Petroleum Ltd	7.10
Hub Power Company Ltd	6.94
Mari Petroleum Company Ltd	5.53
Pakistan Oilfields Ltd	4.97
Engro Fertilizers Limited	4.15
Pakistan State Oil Company Ltd	3.44
Nishat Mills Ltd	3.13
Lucky Cement Ltd	2.90

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

INVESTMENT OBJECTIVE

The objective of the Fund is to provide the maximum total return to the unit holders from investment in shariah compliant equity investments for the given level of risk.

FUND MANAGER'S COMMENTS

The fund posted a return of negative 4.40% during the month an outperformance of 78 bps compared to the benchmark return of 3.62%. The month of September was marred with uncertainty on various fronts related to the economy. Indecisiveness and reluctance to take tough economic decisions from the newly formed Government with respect to increase in gas and electricity tariff, imposition of duties on imported items and certain taxation measures kept the investors guessing. Resultantly, KSE-100 index closed (-744 points) 1.8% lower on a MoM basis in September 2018.

The major contributors towards the index decline were OMC's (-189 points), as lower than expected sales data took its toll on the sector. Cements (-174 points) also contributed negatively to the index in anticipation of the gas price hike and cut in PSDP. Foreign selling continued for another month as foreigners offloaded USD 58mn in Sep-18 vs. USD 67mn in the previous month. On the local front, this was absorbed by Insurance companies (USD 33mn) and mutual funds (USD 17mn). During the month equity exposure was reduced due to profit taking, the notable change was the increase in Power Generation & Distribution sector and decrease in exposure in Cements. The fund was invested in equities up to 82.04%.

Going forward, we expect market to remain choppy as investors seek clarity on the economic front. Investors in our view now eagerly await the tough decisions that needs to be taken to combat the burgeoning twin deficits and arrangement of a bailout from either IMF or friendly countries to rescue the declining foreign currency reserves. Therefore, we suggest our investors to ride out this short term period of economic uncertainty which have widened the valuation discount of our market to its peers and other asset classes. We have positioned our portfolios in a way that will benefit from the changing landscape of the economy in the wake of hikes in interest rates and currency depreciation.

FUND INFORMATION

Net Assets (PKR in mln)	586
Net Assets excluding Fund of Funds (PKR in mln)	281
NAV	95.7358
Launch Date	28-May-2014
Management Fee	2.00% p.a.
Expense Ratio with Levies	1.23%
Expense Ratio without Levies	1.08%
Selling & Marketing expense	0.13%
Listing	Pakistan Stock Exchange
Trustee	Central Depository Co. of Pakistan
Auditor	BDO Ebrahim & Co. Chartered Accountants
Benchmark	KMI-30 Index
Type	Open End
Category	Islamic Equity Scheme
Front end Load	Upto 2.00%
Back end Load	NIL
AMC Rating	AM2+ (JCR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High

ASSET ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Cash	15.66%	13.17%
Stock / Equities	82.04%	85.17%
Others Including Receivables	2.30%	1.66%
Total Including Fund of Funds	100.00%	100.00%
Total Excluding Fund of Funds	47.94%	28.02%

SECTOR ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Oil & Gas Exploration Companies	26.25%	25.83%
Fertilizer	12.89%	12.69%
Power Generation & Distribution	8.77%	7.98%
Cement	7.25%	8.78%
Oil & Gas Marketing Companies	7.21%	7.77%
Others	19.67%	22.12%

INVESTMENT COMMITTEE

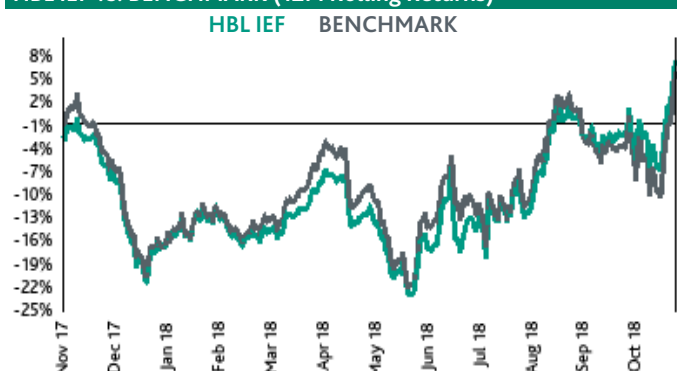
Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Jawad Naeem	Specialist - Equity
Adeel Abdul Wahab	Specialist - Equity
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

FUND RETURNS*

	HBL IEF	BENCHMARK
Cumulative Return Since Inception	57.38%	53.54%
Year to Date Return (Cumulative)	3.52%	0.95%
Calendar Year to Date Return (Cumulative)	7.67%	4.56%
1 Month Cumulative Return	4.40%	3.62%
3 Month Cumulative Return	1.81%	-0.83%
6 Month Cumulative Return	-2.07%	-6.87%
1 Year Cumulative Return	7.99%	6.60%
3 Year Cumulative Return	18.04%	25.06%
5 Year Cumulative Return	0.00%	85.43%
Standard Deviation**	12.03%	13.48%

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)

**Calculated on 12Month trailing data.

HBL IEF vs. BENCHMARK (12M Rolling Returns)**TOP TEN HOLDINGS (% of Total Assets)**

Oil & Gas Development Co Ltd	8.77
Engro Corporation Ltd	7.67
Pakistan Petroleum Ltd	7.07
Hub Power Company Ltd	6.84
Mari Petroleum Company Ltd	5.51
Pakistan Oilfields Ltd	4.90
Engro Fertilizers Limited	4.02
Pakistan State Oil Company Ltd	3.40
Nishat Mills Ltd	3.10
Lucky Cement Ltd	2.88

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

INVESTMENT OBJECTIVE

The objective of the Fund is to provide capital appreciation to investors of `Fund of Funds` schemes by investing in Shariah compliant equity securities.

FUND MANAGER'S COMMENTS

The month of October witnessed a strong pullback in the market as investor`s sentiments turned bullish, KSE 100 index increased 651 points depicting a 1.6% MoM return compared to a negative return of 1.8% in the previous month. The recovery in the market was observed mainly on Saudi`s announcement of USD 6bn bailout package for Pakistan, including immediate USD 3bn balance of payment support along with USD 3bn of oil deferred payment facility - extendable up to 3 years. Major contribution in market performance was led by the Fertilizer sector (+293pts; +5.8% return) as fertilizer manufacturers passed on the impact of recent gas tariff hike. Power Generation (+164pts; +5.0% return) owing to currency depreciation. The Cements sector followed (+124pts; +4.6% return) as cement prices gets stable in both south & north region. Index-heavy weight banking sector (-160pts; -1.8% return) contributed negatively during the month primarily due to poor performance of large banks owing to poor results and continued foreign selling. Foreign selling continued for another month as foreigners offloaded USD 86mn in Oct-18 vs. USD 58mn in the previous month. On the local front, Companies, Mutual Funds and Insurance Companies remained notable net buyers with a net buy of USD 33mn, USD 21mn and USD 13mn, respectively. During the month the fund took exposure in equity and was invested in equities up to 66.47%. We expect market to consolidate in the short term and believe that it has already seen the bottom. Key events to watch out for are 1) PM`s visit to China 2) Meetings with the IMF 3) Monetary Policy announcement. We are constantly monitoring the developments that are taking place both on the economic and geo-political fronts and are aligning our portfolios accordingly and at the same time focusing on companies with strong earnings prospects.

FUND INFORMATION

Net Assets (PKR in mln)	740
Net Assets excluding Fund of Funds (PKR in mln)	NIL
NAV	107.9844
Launch Date	01-Oct-2018
Management Fee	2.00% p.a.
Expense Ratio with Levies	1.05%
Expense Ratio without Levies	0.68%
Selling & Marketing expense	0.03%
Trustee	MCB Financial Services Limited (MCB FSL)
Auditor	Deloitte Yousuf Adil Pakistan
Benchmark	KMI-30 Index
Type	Open End
Category	Shariah Compliant Dedicated Equity
Front end Load	NIL
Back end Load	NIL
AMC Rating	AM2+ (JCR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	High

ASSET ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Cash	33.07%	0.00%
Stock / Equities	66.47%	0.00%
Others Including Receivables	0.46%	0.00%
Total Including Fund of Funds	100.00%	100.00%
Total Excluding Fund of Funds	N/A	N/A

SECTOR ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Oil & Gas Exploration Companies	21.05%	0.00%
Fertilizer	10.01%	0.00%
Power Generation & Distribution	8.27%	0.00%
Cement	6.90%	0.00%
Oil & Gas Marketing Companies	5.68%	0.00%
Others	14.56%	0.00%

INVESTMENT COMMITTEE

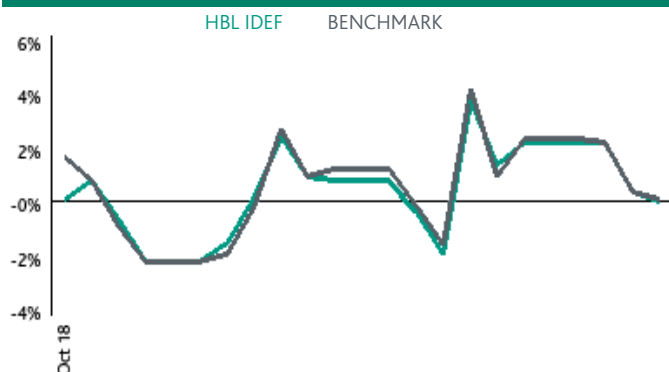
Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Jawad Naeem	Specialist - Equity
Adeel Abdul Wahab	Specialist - Equity
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

FUND RETURNS***HBL IDEF BENCHMARK**

	HBL IDEF	BENCHMARK
Cumulative Return Since Inception	7.98%	12.05%
Year to Date Return (Cumulative)	N/A	N/A
Calendar Year to Date Return (Cumulative)	N/A	N/A
1 Month Cumulative Return	N/A	N/A
3 Month Cumulative Return	N/A	N/A
6 Month Cumulative Return	N/A	N/A
1 Year Cumulative Return	N/A	N/A
3 Year Cumulative Return	N/A	N/A
5 Year Cumulative Return	N/A	N/A
Standard Deviation**	N/A	N/A

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load if any)

**Calculated on 12Month trailing data.

HBL IDEF vs. BENCHMARK**TOP TEN HOLDINGS (% of Total Assets)**

Engro Corporation Ltd	6.76
Hub Power Company Ltd	6.19
Oil & Gas Development Co Ltd	6.06
Pakistan Petroleum Ltd	5.67
Mari Petroleum Company Ltd	5.15
Pakistan Oilfields Ltd	4.17
Nishat Mills Ltd	3.29
Engro Fertilizers Limited	3.25
Lucky Cement Ltd	3.06
Pakistan State Oil Company Ltd	3.05

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

INVESTMENT OBJECTIVE

To provide a secure and Shariah compliant source of savings and regular income after retirement to the Participants

FUND MANAGER'S COMMENTS

MONEY MARKET SUB FUND: The fund posted a return of 5.48% versus 4.96% MoM during September 2018. The amount allocated in Bank Deposits was shifted to GoP Ijarah Sukuk which at month end was recorded at 44.11% of total assets. This will enable the Fund Manager to augment the returns arising on account of capital gains due to price appreciation in GOP Ijarah Sukuk.

DEBT SUB FUND: The fund posted a return of 5.20% versus 5.15% MoM during September 2018. The amount allocated in Bank Deposits was shifted to Placements and purchasing of GoP Ijarah Sukuk which at month end were recorded at 16.28% and 36.66% versus 0% and 25.50% of total assets. This strategic shift will enable the Fund Manager to augment the returns.

EQUITY SUB FUND: The fund posted a return of 4.69% vs KMI-30 Index return of 3.62% M/M during Oct-18. The equity exposure at the end of the month stood at 89.67%.

FUND INFORMATION

Launch Date	16-Dec-2011
Management Fee	1.50% p.a.
Trustee	Central Depository Co. of Pakistan
Auditor	KPMG Taseer Hadi & Co.
Category	Shariah Compliant Pension scheme
Front end Load	Upto 3.00%
Back end Load	NIL
AMC Rating	AM2+ (ICR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	Investor Dependent

RELATED INFORMATION

	MMSF	DSF	ESF
Net Assets (PKR in mln)	90	109	200
NAV	141.7542	143.8841	406.7754
WAM (Days)	40	255	N/A

INVESTMENT COMMITTEE

Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Jawad Naeem	Specialist - Equity
Adeel Abdul Wahab	Specialist - Equity
Faizan Saleem	Head of Fixed Income
Wamiq Sakrani	Specialist-Fixed Income
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

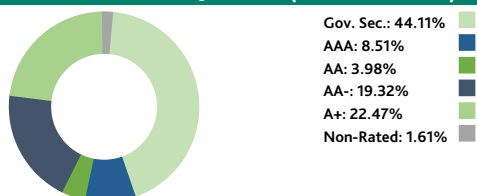
FUND RETURNS*

	MMSF	DSF	ESF
Cumulative Return Since Inception	6.07%	6.38%	306.78%
Year to Date Return (Cumulative)	5.09%	4.32%	4.77%
Calendar Year to Date Return (Cumulative)	4.13%	3.57%	9.79%
1 Month Cumulative Return	5.48%	5.20%	4.69%
3 Month Cumulative Return	5.39%	5.37%	2.56%
6 Month Cumulative Return	4.57%	4.09%	-0.69%
1 Year Cumulative Return	3.99%	3.56%	10.81%
3 Year Cumulative Return	3.83%	3.99%	25.08%
5 Year Cumulative Return	4.61%	4.91%	118.97%
Standard Deviation**	1.01%	1.49%	12.75%

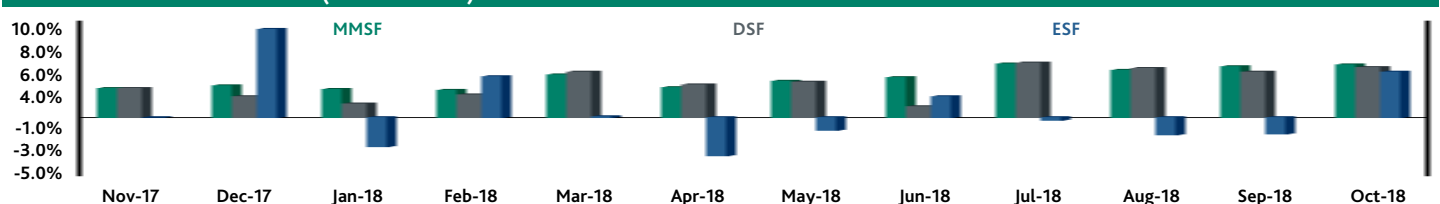
*Funds returns computed on NAV to NAV (excluding sales load if any)

**Calculated on 12Month trailing data.

MONEY MARKET SUB-FUND ASSET QUALITY (% Total Assets)



HBL ISLAMIC PENSION FUND (MoM Returns)



Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

ASSET ALLOCATION (% of Total Assets)

Money Market Sub-Fund	Oct-18	Sep-18
Cash	29.87%	51.67%
GoP Ijarah Sukuk	44.11%	0.00%
Commercial Paper	8.01%	8.67%
Placement with Banks & DFI	16.58%	38.95%
Others Including Receivables	1.43%	0.71%

Debt Sub Fund

Cash	26.72%	54.35%
TFCs / Sukuks	16.79%	16.66%
GoP Ijarah Sukuk	36.66%	25.50%
Commercial Paper	2.14%	2.34%
Placement with Banks & DFI	16.28%	0.00%
Others Including Receivables	1.41%	1.15%

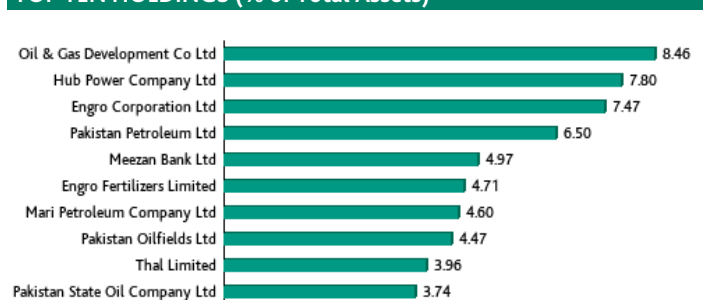
Equity Sub Fund

Cash	9.69%	11.99%
Stock / Equities	89.67%	86.94%
Others Including Receivables	0.64%	1.07%

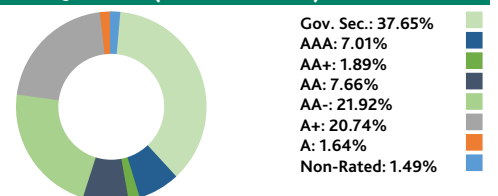
SECTOR ALLOCATION (% of Total Assets)

	Oct-18	Sep-18
Oil & Gas Exploration Companies	24.03%	25.31%
Fertilizer	15.27%	13.04%
Power Generation & Distribution	10.14%	6.01%
Oil & Gas Marketing Companies	8.93%	9.71%
Cement	8.61%	7.69%
Others	22.69%	66.20%

TOP TEN HOLDINGS (% of Total Assets)



DEBT SUB-FUND ASSET QUALITY (% Total Assets)



INVESTMENT OBJECTIVE

To generate returns on Investment as per the respective Allocation Plan by investing in Shariah Compliant Mutual Funds in line with the risk tolerance of the Investor.

FUND MANAGER'S COMMENTS

CONSERVATIVE ALLOCATION PLAN: The plan posted a return of 1.31% during the month under review against the benchmark return of 1.00%.

ACTIVE ALLOCATION PLAN: The plan posted a return of 2.58% during the month under review against the benchmark return of 2.47%.

STRATEGIC ALLOCATION PLAN: The plan posted a return of 1.70% during the month under review against the benchmark return of 1.81%.

ISLAMIC CAPITAL PRESERVATION PLAN: The plan posted a return of 3.15% during the month under review against the benchmark return of 4.28%.

FUND INFORMATION

Launch Date	16-Jun-2017
Management Fee	NIL (1.0% p.a. Management Fee will be charged if investment is made in funds other than HBL Asset Management)
Listing	Pakistan Stock Exchange
Trustee	MCB Financial Services Limited (MCB FSL)
Auditor	BDO Ebrahim & Co. Chartered Accountants
Benchmark	Weighted Avg Return of KMI-30 Index, 6M(AA-) and 3M(AA) Avg. Deposit Rate of three Islamic Banks
Type	Open End
Category	Shariah Compliant Fund of Funds Scheme
Front end Load	Upto 2.00%
Back end Load	SAP & ICPP (1% for 1 Year and 0.5% thereon)
AMC Rating	AM2+ (JCR VIS) 29-Dec-17
Dealing Days	As per SBP/PSX
Cut-off time	9:00 AM-4:00 PM
Price Mechanism	Forward Pricing
Leverage	NIL
Risk	Investor Dependent (Medium to High)

ASSET ALLOCATION (% of Total Assets)

CAP	Oct-18	Sep-18
Cash	1.32%	1.16%
Fixed Income Funds	77.27%	78.66%
Equity Funds	21.25%	20.03%
Others Including Receivables	0.16%	0.16%
AAP		
Cash	0.39%	0.31%
Fixed Income Funds	29.49%	39.67%
Equity Funds	70.08%	59.99%
Others Including Receivables	0.04%	0.04%
SAP		
Cash	0.02%	0.02%
Fixed Income Funds	52.13%	58.62%
Equity Funds	47.80%	41.30%
Others Including Receivables	0.05%	0.06%
ICPP		
Cash	62.96%	0.00%
Equity Funds	36.18%	0.00%
Others Including Receivables	0.86%	0.00%

(Minimum 0.42 and Maximum 3.00 multiplier used)

RELATED INFORMATION	CAP	AAP	SAP	ICPP
Net Assets (PKR in mln)	26	218	4,361	487
NAV	103.7348	103.0455	103.6162	103.1499
Expense Ratio with Levies	0.18%	0.16%	0.16%	0.19%
Expense Ratio without Levies	0.10%	0.08%	0.08%	0.11%

INVESTMENT COMMITTEE

Farid Ahmed Khan, CFA	Chief Executive Officer
Muhammad Imran	Chief Investment Officer
Jawad Naeem	Specialist - Equity
Adeel Abdul Wahab	Specialist - Equity
Faizan Saleem	Head of Fixed Income
Wamiq Sakrani	Specialist-Fixed Income
Noman Ameer	Manager Risk
Sateesh Balani, CFA	Head of Research

FUND RETURNS*	ICPP	BENCHMARK
Cumulative Return Since Inception	3.15%	4.28%
Year to Date Return (Cumulative)	N/A	N/A
Calendar Year to Date Return (Cumulative)	N/A	N/A
1 Month Cumulative Return	N/A	N/A
3 Month Cumulative Return	N/A	N/A
6 Month Cumulative Return	N/A	N/A
1 Year Cumulative Return	N/A	N/A

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

FUND RETURNS*	CAP	BENCHMARK
Cumulative Return Since Inception	4.07%	1.08%
Year to Date Return (Cumulative)	2.29%	1.08%
Calendar Year to Date Return (Cumulative)	4.99%	2.89%
1 Month Cumulative Return	1.31%	1.00%
3 Month Cumulative Return	1.58%	0.49%
6 Month Cumulative Return	1.87%	-0.17%
1 Year Cumulative Return	5.60%	3.68%

FUND RETURNS*	AAP	BENCHMARK
Cumulative Return Since Inception	3.21%	1.30%
Year to Date Return (Cumulative)	2.62%	1.33%
Calendar Year to Date Return (Cumulative)	4.58%	2.54%
1 Month Cumulative Return	2.58%	2.47%
3 Month Cumulative Return	1.42%	0.00%
6 Month Cumulative Return	0.04%	-2.67%
1 Year Cumulative Return	5.42%	3.73%

FUND RETURNS*	SAP	BENCHMARK
Cumulative Return Since Inception	4.00%	2.44%
Year to Date Return (Cumulative)	2.09%	1.22%
Calendar Year to Date Return (Cumulative)	3.97%	2.65%
1 Month Cumulative Return	1.70%	1.81%
3 Month Cumulative Return	1.02%	0.04%
6 Month Cumulative Return	-0.35%	-2.36%
1 Year Cumulative Return	4.70%	3.79%

*Funds returns computed on NAV to NAV with the dividend reinvestment (excluding sales load)

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

Instrument	Type of Investment	Value before Provision (PKR mln)	Provision Held (PKR mln)	Value of Investment after Provision (PKR mln)	Limit	% of Net Assets	% of Total Assets
HBL Government Securities Fund							
K-Electric Limited CP	CP	50.54	-	50.54	10.00%	11.60%	7.70%
HBL Income Fund							
New Allied Electronics	TFC	19.02	19.02	-	-	-	-
New Allied Electronics	Sukuk	44.15	44.15	-	-	-	-
Agri Tech Limited	TFC	9.99	9.99	-	-	-	-
Saudi Pak Leasing Co. Ltd	TFC	5.55	5.55	-	-	-	-
World Telecom Limited	TFC	43.13	43.13	-	-	-	-
Dawood Hercules Corp. Ltd. Sukuk I	Sukuk	234.09	-	234.09	10.00%	10.95%	10.54%
JS Bank Ltd. TFC	TFC 1,2	235.33	-	235.33	10.00%	11.02%	10.60%
HBL Islamic Asset Allocation Fund							
Dawood Hercules Corp. Ltd.	Sukuk I & II	401.89	-	401.89	15.00%	16.76%	16.66%
HBL Islamic Income Fund							
K-Electric Ltd.	Sukuk & CP	587.16	-	587.16	15.00%	16.26%	16.18%
Dawood Hercules Corp. Ltd.	Sukuk I & II	622.00	-	622.00	15.00%	17.22%	17.14%
HBL Multi Asset Fund							
Dewan Cement Limited	TFC	25.00	25.00	-	-	-	-
Saudi Pak Leasing Company Limited	TFC	15.20	15.20	-	-	-	-
HBL Stock Fund							
Dewan Cement Limited	TFC	25.00	25.00	-	-	-	-

LAST FIVE YEAR PERFORMANCE

SINCE INCEPTION PERFORMANCE

Fund Name	FY-18	FY-17	FY-16	FY-15	FY-14	FY-18	FY-17	FY-16	FY-15	FY-14	FY-13
HBL Income Fund	4.98%	4.64%	6.12%	12.45%	9.91%	14.43%	14.63%	15.01%	15.15%	13.80%	13.12%
Benchmark	6.35%	6.10%	6.52%	9.01%	9.82%	10.05%	10.40%	10.88%	11.40%	11.73%	12.03%
HBL Money Market Fund	5.32%	6.45%	5.09%	8.80%	8.11%	11.08%	11.30%	11.38%	12.03%	11.81%	12.07%
Benchmark	5.35%	5.26%	5.58%	7.87%	8.46%	7.40%	7.79%	8.22%	8.70%	8.89%	9.02%
HBL Government Securities Fund	4.74%	5.54%	7.85%	11.75%	8.78%	12.21%	12.69%	13.16%	13.20%	12.14%	12.21%
Benchmark	6.20%	5.88%	6.27%	8.76%	9.57%	8.93%	9.32%	9.90%	10.63%	11.11%	11.64%
HBL Cash Fund	5.49%	7.18%	6.07%	10.51%	8.37%	11.35%	11.61%	11.58%	12.06%	11.31%	11.50%
Benchmark	5.35%	5.00%	4.71%	6.83%	7.16%	6.83%	7.05%	7.42%	8.01%	8.36%	8.80%
HBL Islamic Money Market Fund	4.32%	4.19%	4.29%	6.73%	6.86%	7.97%	8.21%	8.62%	9.28%	9.46%	9.99%
Benchmark	2.58%	3.22%	5.40%	6.75%	6.62%	5.62%	6.12%	6.68%	6.98%	7.06%	7.26%
HBL Islamic Income Fund	5.18%	5.52%	4.82%	8.37%	*8.95%	6.62%	6.74%	6.95%	8.48%	8.95%	
Benchmark	2.44%	3.37%	5.20%	6.57%	6.49%	4.48%	5.12%	5.93%	6.56%	6.49%	
HBL Stock Fund	-11.85%	23.89%	2.59%	8.13%	27.68%	207.72%	249.08%	181.76%	174.63%	153.98%	98.92%
Benchmark	-10.03%	20.79%	9.84%	16.01%	41.16%	243.38%	281.65%	215.97%	187.66%	147.97%	75.66%
HBL Islamic Stock Fund	-13.99%	24.51%	1.00%	11.82%	30.62%	173.40%	217.88%	155.32%	152.79%	126.08%	73.08%
Benchmark	-9.59%	18.80%	15.53%	20.10%	29.89%	250.64%	287.84%	226.48%	182.60%	135.31%	81.16%
HBL Energy Fund	-2.33%	30.12%	-2.86%	8.18%	23.92%	66.42%	70.39%	30.95%	34.80%	24.60%	**0.55%
Benchmark	-10.03%	20.79%	9.84%	16.01%	41.16%	94.51%	116.19%	78.98%	62.95%	40.46%	-0.50%
HBL Equity Fund	-11.38%	27.67%	6.71%	11.15%	41.93%	219.00%	259.95%	181.94%	164.22%	137.71%	67.49%
Benchmark	-10.00%	23.24%	9.84%	16.01%	41.16%	263.46%	303.82%	227.66%	198.31%	157.15%	82.16%
HBL Islamic Equity Fund	-12.32%	24.42%	10.96%	24.49%	*0.88%	52.04%	73.40%	39.36%	25.59%	0.88%	
Benchmark	-9.59%	18.80%	15.53%	20.10%	2.06%	52.08%	68.22%	41.60%	22.57%	2.06%	
HBL Multi Asset Fund	-6.28%	18.40%	5.90%	4.90%	24.09%	194.75%	214.50%	165.63%	150.82%	139.09%	92.69%
Benchmark	-4.08%	16.21%	7.41%	11.21%	23.06%	151.80%	162.52%	125.90%	110.32%	89.11%	53.68%
HBL Islamic Asset Allocation Fund	-0.78%	9.83%	*3.34%			12.63%	13.50%	3.34%			
Benchmark	-0.28%	7.63%	6.71%			14.53%	14.84%	6.71%			
HBL Islamic Financial Planning Fund (CAP)	1.40%	*0.34%				1.74%	0.34%				
Benchmark	0.18%	-0.19%				-0.01%	-0.19%				
HBL Islamic Financial Planning Fund (AAP)	0.40%	*0.17%				0.58%	0.17%				
Benchmark	-0.10%	0.01%				0.40%	0.01%				
HBL Islamic Financial Planning Fund (SAP)	1.36%	*0.51%				1.87%	0.51%				
Benchmark	1.01%	0.20%				1.21%	0.20%				
HBL Financial Planning Fund (CAP)	*3.76%					3.76%					
Benchmark	3.96%					3.96%					
HBL Financial Planning Fund (AAP)	*2.65%					2.65%					
Benchmark	2.46%					2.46%					
HBL Financial Planning Fund (SAP)	*2.52%					2.52%					
Benchmark	3.05%					3.05%					
HBL Pension Fund - Equity	-10.24%	27.33%	8.96%	31.58%	25.58%	266.32%	308.12%	220.52%	194.17%	123.57%	78.04%
HBL Pension Fund - Debt	3.99%	4.37%	8.06%	11.01%	7.44%	9.10%	9.64%	10.35%	10.18%	8.87%	9.13%
HBL Pension Fund - Money Market	4.38%	4.50%	4.16%	6.88%	7.13%	7.22%	7.41%	7.71%	8.37%	8.38%	8.58%
HBL Islamic Pension Fund - Equity	-12.02%	27.56%	5.56%	25.92%	44.41%	288.27%	341.33%	245.96%	227.76%	160.29%	80.25%
HBL Islamic Pension Fund - Debt	2.89%	5.06%	3.23%	4.97%	7.04%	6.39%	6.83%	6.87%	7.65%	8.29%	8.51%
HBL Islamic Pension Fund - Money Market	3.41%	4.15%	2.83%	5.28%	6.08%	6.01%	6.27%	6.47%	7.30%	7.69%	8.24%

* Since Inception

** Since conversion from Closed-End to Open-End

Risk Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved including risk disclosure for special feature.

HBL

ASSET MANAGEMENT LTD.

ایس ایٹ مینجمنٹ لمیٹڈ

Head Office

Karachi

7th Floor, Emerald Tower, G-19,
Block 5, Main Clifton Road,
Clifton, Karachi.
UAN:111 HBL AMC (111-425-262)
Fax: 021-35168455

Regional Sales Office

Lahore

7-E/2, Main Boulevard, Gulberg III,
Main Boulevard Gulberg, Lahore.
Tel: 042-35773914-15
Fax: 042-36281686

Islamabad

HBL Corporate Center, HBL building,
Jinnah Avenue, Islamabad
Tel: 051-2821183
Fax: 051-2822206

Investment Centers

Karachi

D-13, First Floor, Block H,
North Nazimabad,
KDA Scheme # 2,
Near Hydri Market, Karachi.

Lahore

Office No.56-A, DHA XX
phase 3, Khayaban-e- Iqbal,
Lahore.

HBL AML Sales Desk

Faisalabad

1st Floor, HBL Regional Headquarters,
Circular Road, Faisalabad
Tel: 03447770875

Multan

HBL Cantt. Branch
Opposite Imperial Fabric,
Multan Cantt.
Tel: 0323-6482188

Sukkur

HBL Islamic Banking Branch
Barrage Road, Sukkur.
Tel: 03337155018

Peshawar

HBL Hayatabad Branch
Tel: 0332 1333343

Rawalpindi

HBL SDV Branch
Tel: 0300 5394421

Mirpur

HBL Bank Square-Nanji Branch
Tel: 0346 5411111